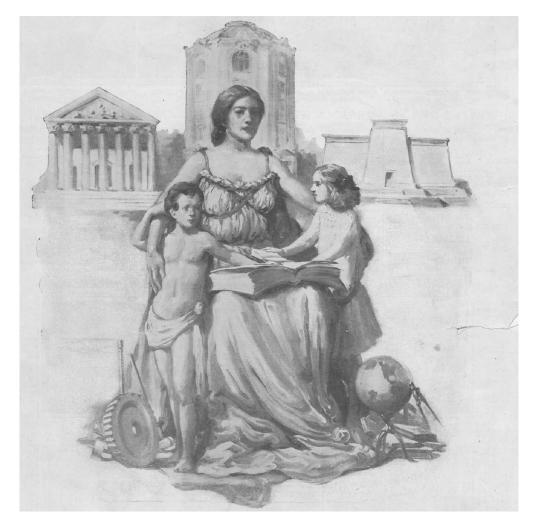
# The PIONEER of an AMERICAN WOMAN'S REPUBLIC

# (VERSION IN PDF)



PUBLISHED BY THE AMERICAN WOMAN'S LEAGUE AT UNIVERSITY CITY ••• SAINT LOUIS, MISSOURI Subscription Price, Fifty Cents a Year

# LIBRARIAN'S NOTE:

*The Pioneer* in its original format is a difficult publication to read. The structure of the American Woman's Republic was complex. Articles are continued from one page to another farther back in the magazine. Photos and descriptions of buildings, chapter houses, pottery and sculpture for sale appear on every other page. The type is very small. And Mr. Lewis was not known for his brevity.

The publication as it was printed in 1911 is available elsewhere on this website. But for readability and word searchability, we have created this special version with ABBYY FineReader OCR software. All text in each article has been combined, and those photo pages which have no bearing on the adjacent text have been moved to the end of the document, beginning on page 64.

# CABINET OFFICERS OF THE AMERICAN WOMAN'S REPUBLIC



MRS. IDA B. COLE, OF MISSOURI. MRS. PEARL ADAMS SPAUDING OF CALIF SECRETARY OF EDUCATION. SECRETARY OF THE TREASURY. SECRETARY OF STATE. SECRETARY OF THE INTERIOR.

#### STATES OF THE AMERICAN WOMAN'S REPUBLIC AND THEIR GOVERNORS

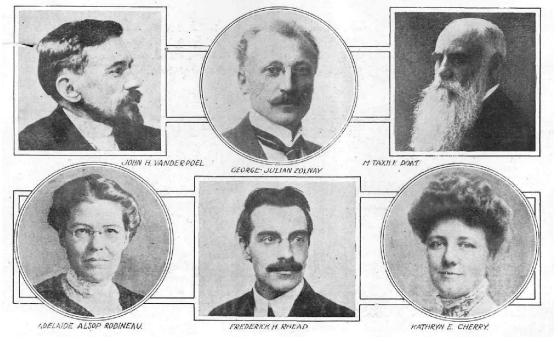
ARKANSAS.	(Election now being held.)
NORTHERN. CALIF.	Miss I. E. L. HillsRegent.
SOUTHERN CALIF.	Mrs. Claudia Hazen WhiteRegent.
COLORADO.	Mrs. C. A. EldredgeRegent.
FLORIDA.	Miss Minnie E. NealRegent.
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INDIANA.	(Election now being held.)
IOWA.	Mrs. Ada B. NewquistRegent.
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MAINE	Mrs. Grace E. AllenRegent.
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MICHIGAN.	Miss Edith J. DavisRegent.
MINNESOTA.	(Election now being held.)
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MONTANA.	(Election now being held.)
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OHIO.	(Election now being held.)
OREGON.	(Election now being held.)
PENNSYLVANIA.	Miss Hester A. Worthington Regent
TEXAS.	Mrs. Nada IngrahamRegent.
WASHINGTON.	Mrs. Robert E. MorrissRegent.

#### **Territories of American Woman's Republic**

Alabama. Arizona Delaware Georgia Idaho Louisiana Mississippi New Hampshire New Mexico North Dakota Porto Rico South Carolina Tennessee Vermont West Virginia Wyoming Alaska Connecticut Dis. of Columbia Hawaii Kentucky Maryland Nevada New Jersey North Carolina Oklahoma Rhode Island South Dakota Utah Virginia Wisconsin Cuba Canada

#### FACULTY OF THE ART ACADEMY OF THE PEOPLES UNIVERSITY



# AMERICAN WOMAN'S REPUBLIC UNIVERSITY CITY, ST. LOUIS, MO. VOL. 1. , NO. 1.

#### TO LEAGUE MEMBERS

The Pioneer will hereafter be published by the League as its official bulletin and will be sent to all members and applicants for membership at such intervals as may be deemed to the advantage and benefit of the organization. It will contain the latest information, rulings, news of the League, illustrations of new Chapter Houses, art products, etc. Extra copies may be had on request to the Editor of the Pioneer, University City, St. Louis, Mo., if postage is sent to cover cost of mailing.

Members and Chapters are requested to send the editor all news items and information of interest and value to the League.

#### GEO. W. STEARNS, Editor.

IT IS conceded by all thinking persons that the most vitally important problem in this nation is the new position in its local, state and national life which modern conditions are forcing on women, and her lack of training, experience and organization necessary to fit her for the larger responsibilities and opportunities opening to her. From time immemorial the position of woman in even the most enlightened nations has been practically that of a serf. Whatever she desired must be secured through the condescension of man, and hence by what may best perhaps be termed "diplomacy." All independent avenues of income have been closed to her, and education has been, in its broader scope, denied her. But comparatively few years ago woman in business was almost a pariah. Her limits were those of the household and her mental sphere narrowed to local gossip. Today she is rapidly becoming the helpmeet of man in the fullest sense; his equal if not superior in many branches of human endeavor, especially those of the finer and higher senses, and is assuming a position of independence and equality of mind, body and opportunity. The trades and professions are rapidly becoming invaded by women, and altogether woman is demanding a new freedom and independence which ultimately must mean the suffrage. To say that these changing conditions mean a loss of delicacy, refinement and charm to woman is to argue that a woman of equal education, breadth of character and independence of thought is a less fit companion for a man than one who must depend on bodily charm, intrigue and wiles.

Be that as it may. I believe the suffrage for woman is nearer in this country than man realizes, and as the ancient sole lord and master of nation, state, country and household, absolutely no proper preparation has been attempted on any adequate lines for the giving to woman of the suffrage, either as respects its effect on the existing order or on her own training and education for the vast \_esponse-bilities and unlimited new opportunities and positions it will entail. Such a preparation MUST be founded on broader, better educational opportunities for women, not only as relating to pedagogy, but in organization parliamentary practice, self government and the fundamental laws of commerce, by which man accomplishes and gains what he desires by giving an equivalent in service or value; as against her centuries-old enforced methods of securing them by wiles and social highwaymanship.

Woman granted the suffrage without such education and preparation would constitute one of the most dangerous problems possible, both to herself and to the existing order. With proper organization, training and preparation, she will bring into it the greatest hope for freedom, cleanness and better conditions. Her greatest service with the suffrage will be its menace to all local and national government which fails to keep itself clean, and I believe that her world-old training in the art of housecleaning will be exercised whenever local or national political conditions require it. Woman will not have to vote. Her RIGHT to vote will accomplish for her what she demands. To carry with it the completeness of usefulness, benefit and power, it must be based on education so that, enfranchised, her ambitions, purposes and ideals may elevate the nation.

The American Woman's League is therefore, a national organization founded on sound business principles for securing to women of intelligence and refinement that organization, re-source, training and education best fitted to enable her to meet modern conditions and the heavy responsibilities fast pressing on her. A few hundred thousand women so organized, trained and experienced, with proper resources, will constitute the leaven that will make good the whole loaf when the day of her independence and equality shall arrive.

It is the Republic of American Women, paralleling in its local, state and national organization and government that of the United States government and holding out to woman unlimited opportunity in return for ability and service in every line of human effort.

E. G. LEWIS.

### THE AMERICAN WOMAN'S REPUBLIC

IN THIS, the first issue of the League's official bulletin, I shall lay before the members in detail the plan of organizing the League into an actual Republic of American Women, as complete in all its details as that of the United States Government — a Republic of women, for women—with its national capital at University City and having its federal, state and civic government and its army. This plan in nowise conflicts with the Final Plan and trusteeship, but on the contrary is a fulfillment of it. All that has gone before was a necessary preliminary step to the founding of this actual Republic of America's best womanhood. It in turn is necessary to the future broader sphere of woman in this country.

The evolution of the League into an actual Republic will be gradual, but should be completed by the end of this year. Much of the work of organization has already been done. The Presidents of the Local Chapters correspond in office to the mayors of towns and cities. The Regents already elected, are the governors of their states. There remains but to elect a national legislative body corresponding to the Senate and House of Representatives, the appointment of the Supreme Court and Cabinet Officers, and the League will have become in fact a great Republic of women for women, *the first in the history of the world*.

The League's Final Plan will become its constitution, to be amended only by act of its House of Representatives and Senate. In November of this year an election will be held in each state to elect two National Representatives and one Senator. Then will be appointed by the President his Cabinet Officers and the Supreme Court. When in January, 1912 the House and Senate convene at University City, the first actual government ever organized and conducted by women will have come into being, opening wide the doors of a thousand new and broader opportunities for woman and giving her an organized power as great as that, of a nation. It will also in itself constitute a great national training for the suffrage, teaching her both its highest use and its responsibilities. After the election this fall of the Senate and House of the League, its organization as an actual Republic will be as follows:

A NATIONAL PRESIDENT and three Vice-Presidents (elected by direct vote of the entire membership, with referendum and recall).

#### THE SUPREME COURT

Composed of three eminent women lawyers appointed by the President.

#### THE SENATE Elected by the Chapters of each state THE HOUSE OF REPRESENTATIVES Elected by the members of each state.

#### THE CABINET

Appointed by the President and composed of

**The Attorney-General**—A woman lawyer, whose duty it shall be to handle all law business of the League.

**The Secretary of State**—Who shall conduct all negotiations with other organizations; direct the special representatives throughout the country, and have jurisdiction over its ambassadors and consuls.

**The Secretary of the Treasury**—Who shall be the national treasurer and under whom the issuing of the League's currency (its purchase certificates) shall be made, and to whom all treasurers of Chapters, who are the local federal revenue officers, must account for all income and disbursement.

The Secretary of Education—Who shall have charge of the League's educational work.

**The Secretary of Commerce**—Who shall have charge of the League's industries, the opening of new business opportunities for women, the national employment bureau of the League and its national woman's exchange.

The Secretary of War—Who shall conduct its campaigns for new laws and better conditions for women.

**The Secretary of Interior**—Who will have charge of the relations of rural members and Chapters to those in the large cities, looking after the interests of the rural members shipping produce to the cities.

#### STATE ORGANIZATION

**The Governors of States** (Regents) — Elected by the members of each state and having jurisdiction over the state organization and Chapters.

**The Governors of Territories**—Appointed by the President until the state organizations qualify to elect their own Governors.

Mayors of Cities and Towns—Presidents of the Local Chapters, elected by their members.

#### THE ARMY

The army is to be composed of the Founder's Chapter as its full organization, but having a standing volunteer army or local militia in each state on whom the commander may at all times rely for instant action in case of need.

This comprises the national and state organization of the American Woman's Republic, with its revenue machinery of local organizers and local treasurers and its vast educational and industrial activities backed by a great free and fearless magazine press. There is nothing which the women of this country cannot accomplish under such a form of organization. I will now go more into detail of the actual operation of this plan.

First let me state that from top to bottom of the League's federal government, all offices will be filled either by election or by a civil service system of promotion on merit. Thus, the cabinet offices will be filled from the Senate, House or Governors of states. While those offices are elective, special positions of honor and profit will be filled from the ranks of the standing army. Each division of the League's great Republic will have for its organization a fixed portion of the League's revenues, the cabinet officers of each presenting their budgets to its congress for appropriations. Thus the League's army of organizers and local treasurers will receive for its maintenance a percentage on all new memberships secured and dues collected. The Industrial department, under the Secretary of Commerce, will receive a percentage of all sales of art wares and products of the League's great industries and its national woman's exchange, and the sale of its educational courses to non-members.

The League's Congress will appropriate from its treasury each year whatever amount is justified for new Chapter Houses. This will be done through bills introduced by the Representatives of the various states.

The League's University and Academy will have its own revenues from the sale of its courses, supplies, text books, etc., to non-members, the products of its honor students, and an annual appropriation from the general revenues.

A national reserve is also to be established by the setting aside of a small percentage of the general revenues.

The *Local Organizers* are appointed from headquarters on endorsement of the Regent or governor of the state. They are well paid and their business is the enrollment of new members. Each organizer has a given territory, but upon a sufficient number of members (schedule) being enrolled in any one locality, they are organized into a local Chapter, electing their own officers, and pass under the jurisdiction of the state governor or Regent and the secretary of commerce.

#### Local Treasurers.

The Treasurer of the Local Chapter is the local federal revenue officer of the League, having charge of all local business and revenues, being under bond and accounting direct to the secretary of the treasury and to the secretary of commerce at University City. She is accountable for all local Chapter membership dues, sales of art wares, educational courses, materials, text books and supplies, and receives a percentage of the entire local revenues of the League. All business, membership applications and dues, subscription orders, art orders and other business of the League in the Chapter's jurisdiction pass through her hands, and her books are subject to audit of the State Regent or any duly authorized auditor of the League.

#### The Regent or Governor.

The governor, or Regent of each state, is elected by the vote of all full-paid members in the state. She has general jurisdiction over the Chapters of the state and the local organizers, and her office corresponds to that of a governor of a state. In states having less than 500 full-paid members, a governor is appointed by the President of the League until it qualifies for statehood, when the governor is elected.

The national or federal government of the League is located at University City and consists of the National President, three Vice Presidents elected by direct vote of the entire organization, and the President's Cabinet or Board of Management. The Peoples Savings Trust Company is the National Trustee. In addition to the national executive officers above mentioned, throughout the country are federal revenue officers appointed by the various Cabinet officers to conduct the national business. These are the local organizers under the jurisdiction of the Secretary of State; the Treasurers of the local Chapters under the jurisdiction. In addition to the National President, Vice Presidents

and Cabinet officers there will be elected in November of this year, 1911, two national bodies, the House of Representatives, composed of two Representatives elected by the full-paid members of each state, and the Senate, composed of one Senator from each state, elected by the Chapters of the state. These two national bodies will convene at University City in January, 1912, and while in session each Representative and Senator will be allowed a per diem for expenses in addition to railroad fare. All additions, changes and eliminations from the League's Constitution or Final Plan, and all budgets, appropriations and new national policies will be passed by the Senate and House in accordance with parliamentary practice and become the law and government of the League. Its session will be for 30 days each year.

#### The Supreme Court.

Concurrent with the first National Congress, a Supreme Court, composed of three women lawyers, will be appointed by the President and shall sit in session eight months of each year. Before this court all disputes, questions of membership and construction of the League's laws and amendments thereto will come and its decisions will be binding on all members. It will also constitute the law school of the League's University and will render assistance to all members in legal difficulties wherever possible, both directly and through local law students where available. The Supreme Court will be a salaried body, as its services will require the entire time of the ablest women lawyers who can be appointed to it. It will constitute the supreme judiciary of the League.

#### Founder's Chapter or Army.

The army of the League, its militant, aggressive force having the right of voting, from which all national and state officers are elected and which is financially interested in the League's industries, is composed of the first 100,000 members enrolled, and is now closed. Each year, however, all vacancies in the Founder's Chapter will be filled in the order of precedence from the regular membership, so that in due course of time all members pass into the Chapters as vacancies from death or other causes accrue in its ranks. The Founder's Chapter is the League's standing army, and in return for its special rights and benefits is expected to respond to the call of its President (who is elected for life by its own membership), who shall be the secretary of war of the League, conducting all campaigns for the improvement of woman's position, the government (national, state and civic), and the passage of such new laws, state and national, as may be advocated by the League's national congress. It is the Honor body of the League, composed first of the pioneer members who created it and replenished by additions from the general membership of members whose membership priority assures their fitness, experience and loyalty. It is an aristocracy of merit, electing its own chief for life, and receiving for services rendered the several ranks and orders of merit from his or her hands. All national and state officials of the League must be elected from the Founder's Chapter membership, thereby constituting it the governing body of the League.

The President of the Founder's Chapter may also be the President of the League, but not necessarily so, and on completion of the League's national organization the present President of the League will resign, remaining as President of the Founder's Chapter and commander in chief of the army, and a separate President of the League will be elected.

The American Woman's League makes no pretense of giving something for nothing, and there are no philanthropists connected with it. Whatever it has gained for its members, or hopes to accomplish in the future, are as the results of a corresponding effort, self-sacrifice, service and value given by its members. It asks no favors and offers full and immediate value returned for whatever it seeks. For every dollar of its income an immediate and full return is given. For the service it renders as an organized sales force it derives a corresponding profit, with which it is enabled to return to the individual advantages and benefits not possible to her through many times the effort she makes,

otherwise than through organization where the individual benefits by the power and service of the organization as a whole. From the very nature of its plan and ideals it can only hope to appeal to women of intelligence, position and refinement. Yet through such women must their less fortunate sisters be helped. To such women, wife, mother, sister, it holds out unlimited opportunity, independence and advantage; yet it demands in return loyalty, obedience to constituted authority, discipline and an unselfish effort. It is a Republic of American Womanhood, and with its independence imposes a corresponding responsibility.

In seeking a means whereby woman could immediately secure a nationwide source of income in return for services rendered, the business of promoting the sale of good literature as embodied in the standard magazines presented not only the most desirable class of merchandise available, but had permanency and usefulness scarcely equaled by any other resource. It also in itself constituted an educational campaign, for the great magazines are today about the only really independent and fearless press left. Furthermore, they are the greatest value possible to give for the price at which they are sold. On the other hand the publisher, having no permanent national sales organization, expends in prizes, premiums and subscription schemes the greater part of his subscription price to secure and renew his subscribers. The volume of this business is estimated at \$80,000,000 per year. The publisher would willingly give 50 per cent of his subscription price to an organized, nation-wide sales force which could look after the securing of new subscribers and renewal of old ones on a systematic permanent basis. Such an organization acting for a great number of magazines could secure the business at a small percentage of the former cost to the individual publisher. Thus, both the publisher and the organization would profit, furthermore they would be of great mutual help to each other in many other ways, the affiliated publishers having a personal local representation in every town, village and city, and the organization having behind it the power of a great national, fearless and independent press.

The organization of the League began in 1908 with one large publishing house, publishing several well known magazines. During that year a total of \$75,000 business was done by the League. In 1909 several additional well known magazines were added and a total of \$672,000 business was done. In 1910 a hundred magazines were enlisted and a total of \$1, 329, 00 business done by the League. This year (1911) its subscription business should exceed \$3,000,000, while a new and equally desirable source of income has been developed in the sale of the beautiful porcelains, china, pottery, statuettes and other products of its own great Academy of Arts, the work of its own Honor Students under foremost masters of Europe and America employed by it.

In fact, this latter resource is rapidly expanding to an extent that promises to make its Academy and Art works of world-wide reputation. The first year the expense of organization and operation greatly exceeded the League's income. The second, the deficit was less; the third, it not only paid its way, but organized a great University with two hundred educational courses, now enjoyed by over forty thousand student members and their families; erected a superb Academy of Art at a cost of \$150,000; placed at its head a faculty of foremost masters and artists of Europe and America; erected and furnished the first twenty-five of its beautiful local Chapter House buildings throughout the country, and completed the year with approximately a million dollars due it from its members. Approximately two hundred more Chapter Houses are now qualified for, to be erected this year at a cost of over six hundred thousand dollars, while the largest and best equipped art works in the world are planned for erection in connection with its great Art Academy and University. As the organization of the League progresses its revenue increases, the new business secured adding to the yearly renewal of the former business. It is a reasonable estimate that at the present rate of progress the gross income of the League from its subscription business will, inside of three years, exceed twenty million dollars, one-half of which would belong to the organization.

#### Membership.

Membership in the League is open to any woman of the Caucasian race on simple terms, easily complied with, and once completed the membership with all its advantages is for life without further dues, assessments or financial obligation. The applicant pledges herself to bring to the organization a total of \$100 of business and is given two years in which to do so. She may keep her pledge by soliciting subscriptions to the magazines, selling art wares from the League's Academy, or enrolling non-members as paying students in its University correspondence courses. Or, if she prefers and can do so, she may pay for her membership by purchasing for herself and friends magazines and whatever art objects she desires from the League's Academy and works.

In *any* event, the League returns a full value at once for each dollar received. Furthermore, the applicant for membership receives a bonus or profit of 25 per cent on each dollar's worth of business, so that when her membership has been completed it has cost her nothing and she has made a profit of \$25; or if she pays for it herself she has received back \$125 in magazines and art wares for her \$100. She is then a member for life and entitled to any and all courses of the League's University, Art Academy, Conservatory of Music and affiliated schools, and of its Chapter Houses and all other institutions. Her minor children are also entitled to the educational courses. The new subscription business created by her in securing her membership is thereafter looked after and renewed by the League's paid working organization. As high as \$3,000 worth of new magazine subscription business has by this plan been created in a town of less than 1,000 inhabitants, where all the magazine publishers put together had formerly sold less than \$200 per year of their journals. The increased, organized business so developed, justifies a paid representative there for its renewal, with the moral support of the local Chapter members. Many such towns now boast of a beautiful League Chapter House, the center of the local art education, culture and opportunity for its women, which would never otherwise have been possible, while in larger cities superb Chapter buildings are being erected proportionate to the membership, but on the same basic principle.

### **Chapters and Chapter Houses.**

Thirty-eight of the beautiful local Chapter Houses are now completed and paid for, a hundred more are in various stages of contract letting or construction, and nearly a hundred more qualified for. The Chapter Houses to be built this year will require an investment by the League of over half a million dollars. These Chapter Houses are the property of the whole League, and on the formal organization of the American Woman's Republic will bear the same relation to it that the United States government buildings throughout the country do to the government. They are the revenue offices of the League's government and branches of its great central educational institutions. They are built from the League's surplus income over the cost of its operating expenses and educational institutions. After the election of the National Houses of Representatives and Senators and their first Congress, all Chapter Houses will be built from appropriation bills introduced into the League's congress and passing both the House and Senate, the funds will be appropriated from the general revenues, as in the case of federal buildings of the government.

Through the League the women of America are founding a great independent, powerful Republic of their own with education as its foundation, the fine arts as its superstructure and a wider, fairer, better opportunity for woman as its purpose

#### The Army.

Now, something about the army: As I have picked this job for myself, I propose to have a REAL army, enrolling in its active, standing organization one or two women in each town, *(continued on page 16 in originalpublication)* 

# THE AMERICAN WOMAN'S REPUBLIC

(continued from page 4 in original publication)

village and city whose long-tried and tested loyalty and devotion have shown their mettle, although the entire Founder's Chapter constitutes the full enrolled army of the League. The active standing army will have its telegraph code and its complete organization. In the case of national legislation or some war such as a run-in with the post office department, the campaign will, through this trained, skilled army, be systematic and perfect. It will have its captains and generals, and at a signal from coast to coast the army will take the lead in any movement, local, state or national, for new laws or better conditions. With it will be its Red Cross organization to look after members in distress or want. There will be no haphazard work, but a trained, drilled, disciplined body of veterans ready to conduct a successful war. Let me give a single illustration: The manufacturers of matches in this nation use a deadly poison known as white phosphorus. Almost all other nations, including Russia, prohibit its use. In this money-mad nation it is used because there is a little more profit in matches made with it. Your baby may eat a few and die, but that cuts no figure against a nickel extra profit to the match trust. Thousands of women are employed in this match industry. The fumes of this poison our phosphorus cause a disease known as "phossy jaw," in which the bones of the jaws decay and disappear altogether, and the pitiful victims live in a protracted hell of loathsome, hideous disease. That also cuts no figure with the match trust against the extra 5 per cent profit. This directly concerns every home where there is a baby, and every woman who has a heart for the thousands of women employed at the risk of this terrible disease. In conjunction with the attorney general, the army would take the field in this fight. A carefully planned campaign of public education would be conducted, assisted by the affiliated magazines, together with a siege on congress until a law prohibiting the use of white phosphorus had been passed.

Another war awaiting this Republic's army is that against the white slave traffic. It will be no haphazard, spasmodic effort, but a national campaign that would not alone attack this horrible traffic, but would show up the rich landlords, perhaps pillars of the church, who rent houses for such purpose and soothe their conscience by dropping a few dirty dollars on the contribution plate.

The army will be a busy one and I shall enlist in it only the kind of stuff that can and will fight. Now the army being entirely separate from the civil government will be entirely volunteer and will in nowise interfere with the conduct of the entire national and state government of women by women. Do you realize that you are organizing the FIRST GREAT GOVERNMENT OF WOMEN BY WOMEN IN THE WORLD'S HISTORY? That with this wonderful little Republic all your own, you will have a nation within a nation all your own? That it will be just as much a separate nation and government from that of man as though in a land all by itself? That it will be a perfect training experience and preparation for the suffrage? That with this Republic of mothers and wives and sisters in operation YOU WILL NOT NEED THE SUFFRAGE and may never want it, because you will have a better government and an equally powerful one all your own? That it will open to woman a thousand doors of opportunity, new powers, and happier conditions? That all the world will watch this the FIRST attempt of woman to govern herself?

This summer a school will be held here, which any member may attend at a small charge for board and expenses. From the middle of June to the last of July the masters and lecturers will give their personal instruction and work in the Art Academy.

At headquarters a better organization has at last been effected. Every order is now being filled within 48 hours; some few state teams are a week or ten days behind on old correspondence being cleared up; meetings are being held of all heads of departments each Tuesday. Mr. Zolnay has been made chairman of the University and Art Academy. Even the famous French master, Doat, has caught the spirit and volunteered to cut his salary in half as have Zolnay and others. Every dollar is being husbanded, every resource conserved, the strictest economy enforced. Many of the Regents have

returned their salary checks; the army is drawing up in battle array to sweep on to a victory which will establish in everything that it means—a REPUBLIC OF AMERICAN WOMEN.

There are several ways for YOU to help: Enlist in the President's own company, the standing active army. If you can, contribute a dollar, a hundred, or a thousand to the war fund. Pay up your own membership and help others to pay up theirs. Enroll every new member you can. If my hands are struck from the standard, don't hesitate, don't fear, don't stop; a hundred stronger hands are ready to take it. I am NOT the League, but a mere incident to it. The American Woman's League is the spirit of America's best womanhood, the hearts and courage of a hundred thousand mothers, wives, daughters, sisters; greater than any man that ever lived, and no man lives today who can overthrow it.

E. G. LEWIS.

### League Spirit

There is the greatest loyalty throughout the ranks, and every day brings added evidence of the positive force and business ability of our active workers.

The League is the development of a great idea—the promotion of a wonderful movement unique in the history of the world, the success of which will remove every bar to the widest and highest development of women.

When the spirit of the League takes possession of a woman—as it has of thousands—we have a wonderful, powerful and positive force that embraces all the ability and energy and loyalty and sacrifice of which women are capable.

The spirit of the League cannot be buried or chained or killed; but having been delivered to this world of ours, must ever rise to greater heights. May all honor be given to those women who are taking advantage of the opportunity to identify themselves with this movement that shall forever stand for all things that are beautiful and uplifting to humanity.

(Page 6 and continuation from page 23 in original publication)

# THE REGENTS

#### BY ALMA Z. MOORE.

"OUR REGENTS," or most of them, have been in the field two months and are just beginning to be able to formulate intelligent plans for the proper carrying out of their work. And what a revelation those two months have brought!

Perhaps the hardest condition some Regents have been called upon to meet is *the inertia of the Chapter members*. Some members do not seem to realize that the success of the Regent is their success. The whole mighty fabric is builded on the loyally and co-operation of each member, and where the members do not do their part in getting ready for their regent, the whole great work is delayed by so much.

Your Regent is your own elected representative—she is in close touch with all the new and wonderful developments of the League, she is fully instructed in all the details of the work, and comes with a message of instruction and inspiration that will open up a new world to many of your members, and give new life and impetus to the work where it is already well established. Surely you want to hear this message and you also want to do your part in helping to bring to all members the wonderful opportunities the growth of the League will open up.

I therefore ask you most earnestly to make the visit from your Regent an epoch in the life of the Chapter. See to it that your members come out to her meetings; that each member brings her friends; that some representative of the press, also of the business men's association, is present; and that your Regent is properly introduced to the audience. If possible, have placards in your store windows announcing, several days beforehand, the coming of the Regent of the American Woman's League. Call a special meeting of your Chapter (if you are organized) as soon as the date of the Regent's visit is known, in order to arrange for her entertainment during her several days or weeks with you—in other words, be sufficiently business-like to grasp the possibilities involved in a visit from the Regent and make the most of them to build up your organization; make the Chapter a power in the civic life of your community and thereby open up endless business and educational opportunities to your members.

On behalf of the Management I wish to thank the members, both in and out of Chapters, who have cheerfully and unselfishly done all in their power to help make the Regent's work effective. Many of the members have thrown open their own homes or have made many personal sacrifices to bring about helpful conditions. Such courtesies rendered at this time mean more to us than they ever will again.

One of the most important duties of the Regents is to select suitable Organizers for unchartered territory. Please render them every possible help along this line.

Although often called upon to face ridicule, misrepresentation and unjust opposition, never once have "Our Regents" failed in courage or loyalty. Words can never express what their messages of faith and good cheer have meant to us at this time. I can only again pledge to them my loyalty and wish them Godspeed in their great work.

"Our Regents" are making history that, some day will be fittingly told.

# **Southern California**—Mrs. Claudia Hazen White, 1832 West Forty-ninth street, Los Angeles, Regent.

Southern California still leads the great battle, but she will have to look to her laurels, now that other states are coming to the front. This Regent is succeeding in a remarkable degree in arousing enthusiasm in the towns she has visited. San Diego has taken on new life; beautiful headquarters have been secured; leading newspapers have joined forces with us; classes have been started, also a series of entertainments by the young people for the benefit of the lot fund.

Santa Ana, Fullerton, Long Beach, San Bernardino and Orange are also swinging into line.

A monster meeting was held in Los Angeles, Feb. 25. After an eloquent address by the Regent, 500 people signed the petition to help Mr. Lewis in his postoffice fight, and membership was brought up to over 2,500.

Pasadena, with over 500 members, her newly organized classes, and her splendid business system, is competing with San Francisco for second place in the state. This Chapter has turned apparent defeat and disaster into a splendid victory and its members have shown staying qualities of the highest order.

Northern California—Miss I. E. L. Hills, 97 Ocean avenue. Santa Cruz. Regent.

Although Miss Hills, our newly appointed Regent, has been in the field only a few weeks, she is rapidly getting her territory in order for the avowed purpose, as she expresses it, "of helping you prove to the world that women *can* run the American Woman's League in a business-like way, and that *organization* is the key-note; such thorough organization that you, by taking down your receiver in University City, may in an hour draw into line every state in the Union, all ready for action!" San Francisco was Miss Hill's first stopping place. A number of active workers will probably be appointed there in order to more quickly bring that, Chapter to the position of power and importance to which it is justly entitled. To this end the Local Officers have pledged their best efforts, and the members are earnestly asked to give their hearty co-operation.

The most active and progressive Chapters in this territory are at San Jose and Santa Cruz. Under Miss Hills' able management, northern California will soon become an orderly, well-equipped army, moving forward from one magnificent accomplishment to another and presenting an invincible front to the enemy.

Colorado—Mrs. C. A. Eldredge, 18 East Willamette avenue. Colorado Springs, Regent.

This state, in some ways, presents most complicated problems, not only on account of geographical conditions but social and political conditions as well. Here women have the right of suffrage and have already accomplished great things (a few politicians to the contrary notwithstanding), it remains to be seen how long it will take the women there to realize just how much the League Organization will mean to them in their work.

Mrs. Eldredge, with her wide acquaintance, her long training in club and organization work and her quick grasp of conditions, bids fair to firmly establish League work and should have the loyal cooperation of every member.

Colorado will, undoubtedly, become, in time, a great power in her work and her progress will be watched with deep interest all over the country. If other western states can accomplish what they do without the franchise, what may not our more fortunate sisters in Colorado do in advancing the business interests of the League?

Florida—Miss Minnie E. Neal 27 East Bay street, Jacksonville, Regent.

The success of this Regent in bringing her state into line is most encouraging. In the first place, Miss Neal knows Florida thoroughly, and she has had valuable training in organization work. She is in sympathetic touch with every Chapter and has sent in detailed reports of exact conditions of each one, giving number of members, full-paid or otherwise, details about lots, general conditions, etc., and is now busy securing new organizers.

Tampa and St. Petersburg are in friendly rivalry for first position in their state, with a number of smaller Chapters setting a lively pace.

Illinois—Miss Edna F. Jeffress, 636 Hillsboro avenue, Edwardsville, Regent.

Our newly appointed Illinois Regent, although young in years and only in the field one month, has made an enviable record for actual results achieved, and particularly for the high standing of the people she has interested. She has the honor of sending in the first five new members under the \$100 membership plan. When asked if she found it difficult to secure members on this basis, she replied that it was not nearly so difficult as securing her first members, over a year ago, on the old \$52 basis, with no Art Academy, Chapter Houses or Courses of Instruction in evidence and only the Lewis publication on the subscription list.

Miss Jeffress has already visited the following towns: Mt. Vernon, Pinckneyville, Du Quoin, Carbondale, Murphysboro, Carterville, Anna and Marine, leaving in her wake a wave of new life and enthusiasm.

Iowa—Mrs. Ada B. Newquist, 1511 West Twenty-second street, Des Moines, Regent.

This plucky little soldier several times was confronted by an avalanche of ridicule, opposition and criticism from business men that would have routed an ordinary woman. Mrs. Newquest rose bravely to the occasion, stood her ground loyally and turned possible defeat into victory. She is making a successful effort to convince business men and organizations of the inherent soundness of our business basis, and is devoting much time and thought to securing organizers.

The work is quite new in Iowa, except in a few towns, but under such a fearless and capable leader as Mrs. Newquist this great state will soon come into her own.

We bespeak for Mrs. Newquist the sympathetic interest and hearty cooperation of every member in her state.

Indiana—Miss Eleanor Foster, 529 North Liberty street, Indianapolis, Regent.

This state is showing steady and uniform progress, characteristic alike of its people and its Regent.

While Miss Foster has not yet visited many towns, she is getting thoroughly in touch with her Chapters by correspondence. Special attention is being given to interesting women's clubs, business organizations, summer Chautauquas and teachers' associations, with good results. Miss Foster is especially forceful when expressing her ideas in writing, her letters being clear and euphonious with never a superfluous word.

She is rapidly outlining practical business methods for her workers to aid them in getting new members and in securing a proper percent of the subscription business.

The largest Chapter in Indiana is in Ft. Wayne.

Since the above was written, Miss Foster has been appointed as a member of the Board of Management at University City. A new election is now being held in Indiana.

Kansas — Mrs. Lydia G. Willard, 1211 Moro street, Manhattan. Regent.

The women of Kansas are wide awake with an eye to business possibilities. Mrs. Willard has been very successful in awakening interest, in League work among women's clubs and educational institutions. She is especially interested in bringing before her people the many advantages of our Art Institute.

Visits have been made to Great Bend, White City, Wichita, Hutchinson, Kingman, Topeka, Leavenworth, Atchison, Lawrence, Ottawa, Blue Rapids. Wellington, Winfield. Arkansas City, Caldwell, Kiowa, Longton, Pittsburg, Salena, and Baxter Springs.

Mrs. Willard's intelligent and attractive personality, her wide acquaintance, and experience in organization work, eminently fit her for her position and we shall expect to record many new Kansas members in the near future.

Maine—Mrs. Grace E. Allen, 1 Russell street, Portland, Regent.

Once, during the first month when no word had been received from this earnest worker for a number of days I sent out the message, "Where are you?" The answer came back cheerily —"I'm stuck in a snowdrift, but hope to land the conductor." Do you suppose anything can stop that sort of spirit?

The Portland Chapter is the largest in the state, but numerous small Chapters are now springing up. Mrs. Allen's persistent, loyal and unselfish work can have but one result—success.

She manifests special ability to promote harmony among her members, one of the most necessary qualifications of a Regent. New members are now coming in from her territory, which, of course, is a result of her work particularly appreciated by the Board of Management at this time. **Massachusetts**—Dr. Clara C. Austin, 165 Huntington avenue, Boston, Regent;

Although we cannot agree with some of Dr. Austin's friends that, she talks League 25 hours out of the 24, we do know she is a tireless worker, giving herself, heart and soul, to the furthering of our great movement.

Dr. Austin has visited Chelsea, Cambridge, Medford, Fall River, New Bedford, Taunton, Springfield and Fitchburg with excellent results. She takes with her courage and enthusiasm and is determined to bring Massachusetts up to the highest possible standard.

The Boston Chapter is the largest in the state and has many splendid plans for future development.

Michigan—Miss Edith L. Davis, 644 Cavalry street, Detroit, Regent.

The work in this state is still in such an undeveloped condition that Miss Davis is necessarily obliged to devote almost her entire time and energy to the securing of Local Organizers.

The Chapters at Detroit and Bay City have taken on new life since the Regent's visit and have many interesting plans for increasing their membership.

I will ask the members in Michigan to render Miss Davis every possible assistance in getting in touch with good Organizers. Many letters have been received expressing appreciation of the valuable assistance rendered different Chapters by Miss Davis.

Missouri—Miss Alice F. Hanly, Webster Groves, Regent.

As Miss Hanly is a native Missourian, she has every confidence in her members and feels sure

they will help her bring up the League work to the place it should occupy.

The Sedalia "Booster Club" composed of the prominent business men, has endorsed the League, and the earnest workers there expect to be well along in the work of qualifying for a \$10,000 Chapter House by the time the next state fair is held.

The Regent reports the Warrensburg and Boonville members have the right spirit, those who have paid up helping those who have not, and all working to increase the membership.

One of the most active Chapters in the state, so far, has been the one at Springfield. Their Jan. 25 League edition of *The Springfield Leader* was a great achievement and will be an inspiration to Chapters all over the country.

In view of the accomplishments of the Kansas City, Mo., business men along the lines of aggressive advertising, we are expecting great things of the Kansas City business women, and feel sure we shall not be disappointed.

New York—Mrs. Margaret Tucker, 1024 Albany street, Schenectady, Regent.

This Regent has visited about twenty Chapters and left behind her such an atmosphere of loving kindness, joy and inspiration generally that results are now coming in.

Mrs. Tucker's rule is only to look for the good in people and organizations; hence that is usually what she finds. This persistent mental attitude would (CONTINUED ON PAGE 23)

# THE REGENTS

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make even a desert blossom into beauty and productiveness.

In view of the malicious attacks on the League originating in this state, the activity of its Chapters is phenomenal, and this, we believe, will steadily increase until the whole state becomes a mighty power in our great work.

**Ohio**—Although the first elected Regent, Mrs. Annette P. Lincoln, was obliged to resign on account of other duties, the Chapters have pressed steadily on. The Organizations in Ohio are more evenly placed than in any other state of the Union. Another election is now being held in Ohio, in order that new members may have an opportunity to express their wishes regarding the Regency.

Pennsylvania—Miss Hester Worthington, 519 Adams avenue, Scranton, Regent.

In the early history of the League, before its plan and purposes were well defined or the duties of Organizers well understood, a number of Chapters, so-called, were formed in this state, which Miss Worthington now finds, upon close investigation, never to have been active. This discouraging condition Miss Worthington has met with her usual courage and conscientiousness. Old charters are being canceled, new Organizers appointed and drilled, and new life infused into the entire state.

Scranton, Pittsburg, and Jersey Shore Chapters are a brilliant exception to the above rule and so are numerous smaller Chapters scattered throughout the state. Any courtesy the members can render Miss Worthington in her work of reorganization will be greatly appreciated.

Texas—Mrs. Nada Ingraham, R.F.D. No. 3, Box 20, Fort Worth, Regent.

This enterprising Regent has from the very first, been in close touch with her Chapters. She has redistricted her whole state, started a State Organization and is rapidly getting her forces ready for action.

Twenty new members wore secured through her work in one town. The following Chapters have been visited: Dallas, Arlington, Waco, Houston, San Antonio, Boerne, Laredo, Beeville, Wharton, Bay City and Eagle Lake. Especially good work was done in Waco, Houston and Laredo.

It is impossible to predict what this great state—an empire in itself—will yet work out under Mrs. Ingraham's splendid Leadership, as she commands to an unusual degree the affections as well as the co-operation of her members.

Washington—Mrs. Robert E. Morriss, La Conner, Regent.

This is one of the liveliest League states in the Union. Mrs. Morriss is a born leader and a good fighter and there will never be any danger of stagnation under her leadership.

Between voting and talking up League, the Washington women have all sorts of things doing. Pasco secured 61 members and an acre of ground n four days. This is what you might call going some!

Ritzville is furnishing Spokane members with poultry and eggs, and Spokane is shipping garden produce to Ritzville members. Spokane has also started a very successful series of concerts, the proceeds to apply on a site for their Chapter House. They have a lively committee on "Ideas" and a new idea is presented each meeting.

Tacoma and Seattle are now taking a fresh start, as they are not going to be outclassed by the eastern part of the state.

Washington is particularly interested in helping Mr. Lewis in his postoffice fight, and as these members are also *voters*—well—you better keep your eye on them just to see what they *will* do. The Regent has just wired us she is in touch with every Chapter and that the members stand ready to give attention to any congressman or other officer of the masculine sex needing their advice or encouragement.

# STATE REGENTS OF AMERICAN WOMAN'S LEAGUE



Map Showing Growth of Chapter Organizations In Two years



# LOCAL CHAPTERS AND ORGANIZATIONS By ALMA Z. MOORE

### Organizers

THE members of the Deer Lodge Chapter, under the leadership of Mrs. Alma M. Higgins, State Organizer for Montana, are going to edit a special edition of the *Powell County Post*. They have adopted the slogan "Trade at home and boost for Deer Lodge"—and are investigating the comparative cost of living at Deer Lodge and Butte. This special edition, together with League literature, will be scattered broadcast over Montana, and Mrs. Higgins expects in this way to start many new centers of work. Every Chapter in Montana is active and wide-awake to the educational advantages of the League, largely as a result of Mrs. Higgins' splendid work.

Mrs. Kate C. Haills, State Organizer for Mississippi, has just begun work at Jackson, and feels confident of a fine organization at that place.

Mr. H. W. Blandy, one of our most successful Organizers is now in Janesville, Wisconsin, looking over the ground with a view of establishing a number of League centers in that thriving section.

Until further notice State Regents are authorized to appoint Local Organizers direct, without first referring to the Home Office. Mrs. Alma M. Higgins of Montana is also authorized to appoint Organizers in her state.

Some Organizers have now been in the field for a month and are earning handsome incomes others are not doing well, probably because they do not devote enough time or thought to the work. By neglecting the work they are allowing an opportunity for earning large returns pass by, and their records at the Home Office do not show up well. To hold this responsible position results *must be* forthcoming.

There will be many different ways for Organizers to earn commissions, and as fast as new features are developed, the Management will do what it can to help its workers. A booklet of instructions is being sent to each Organizer and Treasurer, together with blanks for reports, and instructions for the keeping of records in a business-like way.

The duties of Organizers may be many and varied, and the compensation for some of them may appear small for the work done, but this will be offset by the handsome returns from other parts of their work

Organizers should feel free to offer suggestions and also ask for advice. Thorough co-operation between the Home Office and the workers is essential to the ultimate success of the League as a whole. Organizers should also keep in touch with the Regent, if one has been elected. She can keep them informed of what others are doing in their state.

Supplies may be had for the asking, so Organizers should not permit themselves to run short. Consignment certificates will also be sent if it is felt Organizers are in a position to handle them satisfactorily. In such cases application for bond should be made, all expense to be paid by this office.

The position of Local Organizer for the American Woman's League is one of dignity and may be made the basis of a splendid business. In addition it presents endless possibilities for advancement under the plan of the "Woman's Republic" now being inaugurated by Mr. Lewis. We shall soon be looking for competent, well-trained, loyal women to fill positions of importance. These women will be selected from among the workers who by their records show their fitness for such positions. True merit and loyalty only will be recognized.

#### **Commissions and Credits.**

No cash commissions for securing new members will be paid to others than the regularly appointed Organizers (where no Chapter has been established) and to the local Treasurer (where a Chapter has already been organized). This ruling became effective March 1st, 1911.

Commissions are no longer allowed to members in general because the management has learned by experience that more can be accomplished by centralizing the work, placing it in the hands of one person in each locality and making it well worth all the time and effort she can put forth.

Those volunteers working for a decoration are urged to send their applications through the Treasurers and Organizers, making sure that their names as well as the officers' names appear on the application blanks. When this is done the Treasurer or Organizer will get her commission and the volunteer will be credited on her pledge.

#### **Consignment Certificates.**

The new certificates are being sent out to Treasurers and it will not be long until every Treasurer is supplied. Immediately upon the receipt of the new certificates, whatever is left of the old consignment on hand is to be sent in to headquarters. When this is done address each package to "Purchase Certificate Department."

All League members in towns where there are Chapters are expected to secure their certificates from, and make payments on memberships to, the Local Treasurer.

For the present certificates will not be sent to Organizers, but as soon as arrangements can be made the Organizers will be sent consignments also.

#### **Election of Officers.**

The first regular meeting in June of each year has been named by the Board of Managers as the day for electing Local Officers in every Chapter. All members of Chapters should bear this in mind and be prepared to name their candidates when the time comes.

The present Chapter Officers should see that official notice is given to every eligible voter at least two weeks before the day of the election. Because of the many duties assigned to the Treasurers by the Home Office much care should be taken that the woman selected for this office is the one best fitted for carrying on the business of the League.

#### **Chapter Meetings**

Every organized Chapter, including those with only a preliminary organization, should hold regular meetings at least once each month, and of oftener if it is possible to make suitable arrangements. They should have a fixed date for regular meetings, so that every member may be fully informed upon this matter. Where an extra meeting is deemed necessary, to consider some special business, the Secretary should notify *each* active member by mail, at least two days before the date fixed for such meeting.

Subscriptions should be sent to headquarters, and not direct to the publishers, so that they may be properly recorded and accounted for. Complaints regarding delays or mistakes should also be made to headquarters. They will be taken care of promptly.

# CHAPTER HOUSE DEPARTMENT By HARRY CASTLEN

Chapter Houses Already Built

CLASS I.	Lebanon, Mo.	Edwardsville, Ills.
Avon, Mont.	Marine, Ills.	Glens Falls, N.Y.
Annawan, Ills.	Payette, Idaho.	Kissimmee, Fla.
Andover, Ills.	Peck, Idaho.	North Chicago, Ills.
Balsam Lake, Wis.	Ridgefield, Wash.	West Plains, Mo.
Bonne Terre, Mo.	St. George, Ga.	CLASS III.
Calvert, Tex.	Stockport, Iowa.	Alton, Ills.
Carlinville, Ills.	Walton, N. Y.	Deer Lodge, Mont.
Corydon, Ky.	Wentzville, Mo.	Manhattan, Kans.
Flatonia, Tex.	CLASS II.	Zion City, Ills.
Frost Proof, Fla.	Blue Rapids, Kans.	CLASS IV.
Groesbeck, Tex.	Carmi, Ills.	Princeton, Ills.
Jonesburg, Mo.	Compton, Calif.	SPECIAL.
Lake Park, Iowa.	Corning, Calif.	Los Angeles, Calif.

THE above list of Chapter Houses shows the progress the League has made in Chapter House construction. It illustrates also to what extent this feature of the League has grown. It is probable that within one year's time there will be treble or quadruple the number now shown.

The following rulings governing this department have been passed recently by the Board of Management, and officers and members are requested to bear them in mind so that confusion or misunderstanding will not arise in the future:

No credit towards payment of lot for additional memberships will be allowed unless agreed to by the Local Chapter and the management before March 4th, such agreement being shown by letter or other evidence. No extra features will be added to the Chapter House on account of the securing by the Local Chapter in question of additional memberships over and above the number required to qualify for the Chapter House. If extra features are desired, such as a gymnasium, it will be necessary for the Local Chapter to raise the money covering the additional cost, and the League will use it in putting in such features.

Special plans making changes that alter the appearance or arrangement of the original design made by the League's architects cannot be furnished. There are many good reasons for this, which lack of space prevents enumerating.

Lots must have a frontage and depth in conformity with the schedule given above. Also the grade of the lot must be up to standard and in good condition. One of the first requirements for securing a Chapter House is the donation of a lot free of incumbrances to the League through Mr. L. B. Tebbetts as national trustee. Therefore, those Chapters that secure lots are given preference in the building of houses.

The schedule of prices of the various Chapter Houses includes the total estimated cost of house and furnishings. This should be clearly understood in order that when bids are being taken from local contractors, they will make their figure as low as possible.

Chapter Houses are built in the order of their qualification (by qualification is meant not only having the required number of paid members, but also securing the donation of a lot and its acceptance by the League management and as against those the League helps in buying their lots). In some cases

where a Chapter has made an exceptional record in qualifying, it is given preference in accordance with the Final Plan. Blanks are furnished by this department to Chapters and should be requested when a lot has been secured.

The Board of Management awards the Chapter House and orders contracts let when satisfactory bids have been received.

The contracts for Chapter Houses will not be let in the future until the management has set aside a sum coving the amount of the bid accepted.

The reason for this is explained by the fact that the amount that the treasury receives from memberships in a Chapter for which a house is to be built is not sufficient to defray the expense, consequently the difference is taken from the general funds. As the construction of Chapter Houses has already grown to very large proportions and many Chapters are now on the waiting list for their houses, it is apparent that this Department must use care in letting new contracts. That each Chapter fulfilling the requirement will receive its house is of course understood, but Chapters should appreciate the fact that we must look at this matter from a business standpoint and push construction work along conservative lines.

After a Chapter House has been completed, mission style furniture of harmonious design and durable in finish, together with rugs sufficient in size and number, are shipped to the Chapter treasurer.

The League management defrays the expense of taxes on the property, keeps up the insurance and makes repairs on the building, but does not pay for lighting, janitor service, fuel or other like charges for maintenance. Such expenses must be paid for from the local treasury. If the management were to defray such maintenance charges there would be less funds on hand to build houses for Chapters now on the waiting list. The League is a business organization and has no magic source of income. The management has worked out plans for Local Chapter revenue which, if followed diligently, will produce an adequate and satisfactory fund for expenses.

Class	Total Cost	Population	No. pd. members required	Lot Dimensions
Ι	\$ 1,500	500- 1,500	50	50x100
II	2,500	1,500- 3,000	95	50x100
III	4,000	3,000- 5,000	155	60x100
IV	5,000	5,000- 10,000	200	75x100
V	7,300	10,000- 25,000	300	100x100
VI	10,000	25,000-100,000	400	100x100

#### PRESENT CHAPTER HOUSE REQUIREMENTS

N. B. - Special plans will be drawn for houses larger than a Class VI.

### SUMMER SCHOOL OF ARTS AND CRAFTS AT UNIVERSITY CITY

Facts About Summer School			
TIME June 19 to July 22, 1911			
STUDIES			
Drawing	Painting		
Pottery	Leather		
China Decoration	Metal Work		
Outdoor Sketching Lectures			

By IDA B. COLE

A Summer School of Arts and Crafts under the auspices of the Art Academy of the American Woman's League will be held in University City, St. Louis, Mo., from June 19 to July 22, 1911. The opening of the summer school is in response to requests from various parts of the country for personal instruction under our eminent teachers. The beautiful Art Academy with its large, airy studios and class rooms is an ideal building for a summer school. The weather in St. Louis from the middle of June to the latter part of July is generally ideal, and the University City environment offers excellent opportunities for outdoor sketching. The tuition will be within the reach of all, and the opportunities for art study cannot be surpassed by any summer school in the country.

#### Lectures.

Five lectures a week will be given by various instructors, and will be free to all students. These lectures will be given in the Assembly Hall from 8:30 to 9:00 A. M. Mr. John H. Vanderpoel will deliver two courses, similar to those he has given for years in Fullerton Hall, Chicago, for the pupils of the Chicago Art Institute. The first course will be on the "Theory and Practice of Drawing;" the second course on the Construction of the Head and Features." Mr. Vanderpoel will illustrate his lectures by large drawings made during each lecture.

Mr. Frederick H. Rhead will give a course of lectures on the "Romances of Pottery." Two problems in design will be given each week by various instructors.

#### **Summer Attractions.**

Besides the sketching tours, various excursions will be arranged, including visits to the St. Louis Art Museum and trips on the Mississippi river and to various points of interest. The summer theatres in St. Louis present the leading theatrical stars both in drama and light opera. The tennis court on the Academy campus will be at the service of the students.

#### Instructors.

Mr. John H. Vanderpoel, Instructor in Drawing and Painting; pupil Boulanger and Le Febvre, Paris; instructor of Drawing and Painting, Art Institute of Chicago; lecturer on the Construction of the Human Figure; author of text book, "The Human Figure;" bronze medal, World's Fair, St. Louis; principal mural decorations found in Chicago and Los Angeles.

Mr. Frederick H. Rhead, Instructor in Potter; instructor in pottery decoration and design, English Government Art Schools; Art Director Wardle Art Pottery, Staffordshire, England, and Rozane Potteries, Zanesville, Ohio.

Kathryn E. Cherry, Instructor in China Decoration; student St. Louis Art School; pupil Wm. M.

Chase, Paul Cornoyer, Marshall Fry, Arthur Dow, Dawson Watson; gold medal, World's Fair, St. Louis.

Antoinette P. Taylor, Instructor in Metal and Leather Work; instructor in Yeatman High School, St. Louis; graduate of Massachusetts Normal Art School; studied abroad under various teachers.

Mrs. Prudence Stokes Brown, Instructor Elementary Handwork; extension lecturer for Chicago Kindergarten College; lecturer on Child Study for the American Woman's League.

#### **Courses of Study.**

1—Drawing and Painting under Mr. Vanderpoel will include a course in Elementary and Antique Drawing. Drawing and Painting from still life. Drawing and Painting from life, portrait and costumed model. Charcoal, water colors and oils. Outdoor sketching and painting from nature. Five lessons a week. Fee \$15.

2—Course in Pottery under Mr. Rhead, Assistants:
Mr. Edward Dalquist—Special Course for Teachers—Built Pottery.
Mr. F. J. Fuhrmann—Throwing and Turning.
Mrs. F. II. Rhead—Glazing.
Mr. P. S. Murta—Mould Making.

The subjects included in the course are clay preparation, modeling in clay and plaster, mould making, casting, pressing, built pottery, throwing and turning, glazing and kiln firing.

The classes in pottery decoration' include such processes as ground laying, sizing, carving, Sgraffitto, the raised line process, slip painting, glaze treatments, Majolica painting, pate-sur-pate, biscuit painting (powder colors), biscuit painting (liquid colors), decorations for porcelain.

The subjects will be selected according to the type of pottery which most interests the student. The courses are planned to meet the requirements of the advanced potter and the amateur. A special high school course is arranged for teachers. Exercises in shape construction and design in relation to pottery decoration are given with the practical instruction.

Students may enroll for the elementary or advanced classes. The advanced student may execute works by means of any of the given processes. Full information including formulas of glazes will be furnished to the student. Simple formulas are included in the regular course, but extra fees will be charged for instruction in any special glaze process.

Tools and materials, which may be purchased from the University, are in addition to the regular fee. It should be said that necessary tools and materials are not expensive. Clay is furnished to the student ready for use at 2 cents a pound and the average cost of an appropriate outfit, including modeling tools, brushes, etc., will be \$5. The average cost of kiln service will be 30 cents for each piece fired. Colors, glazes and chemicals will be furnished at current prices. Five lessons a week. Tuition, \$15.

3—Leather Working, under Miss Taylor. This course will include tooling and making of the following: Mat, bag, belt, card case, letter case, desk set, book rack and similar articles. The making is an important part of the work, which is not usually taught, as most summer schools send the work to factories to be made. It is often impossible for a student to do the work after returning home. This course will, however, give detailed instruction in the making of the articles. Each pupil should obtain a set of modeling tools. All other tools for work in the work shop will be furnished. The best quality of material will be furnished at lowest possible price. Five lessons a week. Tuition, \$15.

4—Metal Work, under Miss Taylor. Mr. Arthur Zeller, Assistant. This course will include the making

of the following articles: Bowl, tray, box, candle stick, ladle, buckle and fob, which may include the setting of a stone. The student may make as many of these articles as time will permit. Tools will be furnished for work in the shop for which a fee of \$1 will be charged. Tuition, \$15.

For the four courses given above, the tuition will be \$15 for one course, \$25 for two courses \$35 for three courses and \$45 for four courses.

A reduction of \$5 on the foregoing courses will be made to members of the League.

Subscription certificates will not be accepted for tuition.

5—China Decoration, under Mrs. Cherry. This course will include the decorative treatment of china and water colors and designing. One-half hour of personal instruction will constitute a lesson. Double lessons may be arranged for. Tuition, \$1 a lesson.

6—Course in Elementary Handwork, under Mrs. Prudence Stokes Brown. This course will include the new organization of handwork for the public school and kindergarten, including lessons in sand, clay and genetic construction. Five lessons a week. Tuition, \$10.

#### **Outdoor Sketching.**

Mr. Vanderpoel will have two outdoor sketching classes each week under his own personal supervision.

#### Supplies.

All supplies necessary for the work may be purchased of the Supply Department in the Art Academy.

#### **Boarding.**

Lenox Hall, which is one of the most popular boarding schools for girls in St. Louis, and which is ideally located in University City, will open its door for the summer students. Each room has two large closets, two three-quarter beds, a dresser and chiffonier. The bathrooms are finished in white marble with white tiled floors. There are two baths, two toilets and three lavatories on each floor. The school has a beautiful lawn. Tennis court, tether ball and lawn bowling will furnish outdoor amusements. Each student must bring two pairs of sheets, two pillow cases, six face towels, six bath towels, six table napkins, one spread and one pair of thin cotton blankets for cool nights. By special arrangement with the Summer School, Lenox Hall has offered a rate of \$6 a week for room and board for students who remain the full term of five weeks. No room will be reserved for a shorter period. As Lenox Hall can accommodate only about 50 boarders, applications for rooms there should be made as early as possible. For reservation of room make application, with deposit of \$1, to Miss Bonn, Secretary, Lenox Hall, University City, St. Louis, Mo.

A list of hotels and boarding houses which will give board from \$25 to \$30 a month and upwards will be furnished on application.

Address all communications regarding the Summer School of Arts and Crafts to IDA B. COLE, Art Academy, University City, St. Louis, Mo.

### **Lectures on Child Study**

MRS. PRUDENCE STOKES BROWN, who is lecturer for the American Woman's League on "Child Study," began her lecture work in Missouri on April 9 at Jonesburg. The first week in April Mrs. Brown visited Pontiac and Lebanon, Ill. Mrs. Brown's work is particularly helpful to mothers and teachers, since she discusses all phases of child training, from the most puzzling problems of government to the manner of interesting a child during its leisure hours. Letters of thanks have come to us from every town Mrs. Brown has visited, and the Chapters in Missouri may look forward to a rare treat, as well as an inspiration. Mrs. Brown will visit the following Missouri towns: Jonesburg, Huntsville, Paris, Sedalia, Lamonte, Boonville, Macon, Brookfield, Milan, Winston, Pleasant Hill, Nevada, Lamar, Springfield, Westplains, Cape Girardeau and Bonne Terre. This trip will keep her in the field until May 24 and we ask for her the hearty co-operation of every member of the League in those towns which she visits.

Get your members out to hear her. Invite the teachers and everybody who is interested in child welfare. Mrs. Brown is one of the staff of the Chicago Kindergarten College and a specialist in child study.

#### Art Lecture at Dunkirk, N. Y.

The Art Class of the Chapter in Dunkirk, N. Y., held a very interesting meeting on March 21, the program consisting of musical selections and an illustrated lecture, "The Madonna in Art," which was read by Miss Carrie Williams. The meeting was such a success that the Chapter writes to headquarters: "We want one of these lectures at least once a month."

#### Art Lectures.

The special lectures which have been arranged to assist classes in arousing an interest in art are proving a great success. These lectures have been prepared by specialists on art topics and are illustrated with pictures. They are typewritten and so arranged that they may be given successfully by any member of the League who is a good reader. The lectures are loaned to the art class or to the Chapter free of charge, except necessary postage.

The lectures which are now ready are: "The Madonna in Art," "Twelve Great World Pictures," and "Children in Art."

If you want to arouse interest in your class send to the Art Academy for one of these lectures and the accompanying pictures. Arrange your program, providing suitable music. The pictures are mounted and may be hung about the hall or room, making an attractive exhibition. This program is suitable for use in the higher grades of the public schools, for an afternoon meeting of women, or for an evening meeting of men and women.

#### Art Helps.

Art books and periodicals are very scarce in many communities and are generally reckoned among the luxuries of life. This renders the study of art somewhat difficult in many towns. To overcome this obstacle and to aid in a thorough and systematic study of art, we are anxious to provide all the helps possible for the students in the various classes throughout the country. We are now gathering newspaper clippings, magazine articles and illustrative material to be loaned to Chapters and art classes free of charge, except the necessary postage.

It is our purpose to assist program committees in obtaining the necessary information and helps for their programs. We shall be very glad to receive from friends any articles on art which will be useful for the Information Bureau and which can be sent to us free of charge. (CONTINUED ON PAGE 22)

#### **Summer School of Arts and Crafts**

(CONTINUED FROM PAGE 10).

#### For the Language Lesson.

A teacher in one of the Clayton, St. Louis County, public schools asked her pupils to write a language lesson on the statuette, "The Big Brother," which is one of the pieces sent out from the League's sculptural department. The little folks found this their most interesting lesson and several excellent essays were the result.

#### **Springfield Studio.**

The American Woman's League in Springfield, Mo., has opened a studio. The members gave a reception on their opening day which was largely attended. The Springfield Chapter has organized classes in ceramics with Miss Florence Pepperdine as director, and drawing and painting with Mrs. Mitchelmore as director.

#### Exhibits.

Special trunks for the transportation of the exhibits which will be sent from one Chapter House to another are being constructed and the first exhibit will be started on its way within a few weeks. Others will follow as rapidly as they can be made up.

#### Art Clippings Wanted.

Will those League members who have magazine or newspaper clippings on artists or any phase of art, and who do not care to keep them for their own use, please send them to the Bureau of Art Information?

As announced in leaflet No. 10, we are establishing a Bureau of Information to assist the art classes and Leagues, not only in their study but in the arrangement of their programs. This Bureau will contain magazine articles, newspaper clippings, and illustrative material which will be properly cataloged, arranged and loaned to the various Leagues and members without any charge except the postage. There is a very great demand for these are helps from all over the country, and we are very anxious to get this Bureau of Information in good working order at the earliest possible moment.

(Page 12 and continuation of page 24 in original publication)

# THE ART ACADEMY

#### GEORGE JULIAN ZOLNAY, DIRECTOR

THE work of the Art Academy is being carried on with unbounded enthusiasm, with Mr. Zolnay as director and an executive committee of which he is chairman and Mrs. Ida B. Cole is secretary. The instructors constitute the Board of Directors and hold a conference each Tuesday morning at 11 o'clock. All departments are working together in perfect harmony, vying with each other in an effort to accomplish the best and greatest amount of work.

#### **Ceramic Sculpture.**

A new department, that of Ceramic Sculpture, has been added, and is in charge of Mr. Robert P. Bringhurst who is a sculptor of national reputation. He is a valuable acquisition to the faculty of the Art Academy and his work will be of great importance to the League in particular, and to art in general, since dainty ceramic statuettes in delicate colors appeal to many people to whom bronze or marble work seems cold. Mr. Bringhurst has no superior in this country as a ceramic sculptor.

#### Honors for Mr. Zolnay.

All members of the League will be interested in knowing that Mr. Zolnay has been elected to membership in the International Society of Fine Arts and Letters, Paris, France, having been proposed by Augusta Rodin, a famous French sculptor, who was so impressed with the beauty of "The Lion and Tiger" which adorn the gates of University City, that he proposed Mr. Zolnay for membership. The membership of the International Society includes many of the most celebrated people of the day,

among them Gabriele d'Annunzio, Gustave Charpentier, Degas, Anatole France, Rudyard Kipling, Claude Monet, Prince Paul Troubetzkoy and other men renowned in art and literature.

Another honor which has been bestowed on Mr. Zolnay is the placing of his bust of Edgar Allen Poe in the American Pavilion of Fine Arts in Rome, at the request of the United States Commissioner General for Exhibitions.

# Sculpture

#### GEORGE JULIAN ZOLNAY

The Department of Sculpture has produced, since Christmas, 5482 pieces of statuary cast in Zol and has sent them to as many League members in the country. The hundreds of letters received are full of appreciation for these works of art which speak volumes for the great educational work the League is doing.

Zol is an artificial stone which is the invention of Mr. Zolnay and which is a triumph for art, since statues made of this material are more durable than those made of plaster and far less expensive than those made of marble or bronze. The use of Zol puts the most beautiful works of art within reach of the most modest purse.

#### **Sculpture Contest.**

The first statue for the Art Building, representing "Sculpture," designed by Miss Christine Kiehl, is rapidly nearing completion. This is the first of the twenty-four which will decorate the Art Building and which will be made by the honor students of this department, the honor being awarded by competition. The second competitive statue, representing "Architecture," modeled by Miss Nancy Coonsman, is now ready for enlargement. Mr. Olson Stenwick is the first masculine honor student to win in this sculptural contest. His subject is "Painting," for which statue he is now making the scale model.

# Pottery

#### F. H. RHEAD

Everyone in the Pottery Division is delighted over the fact that a new kiln room has been added to the building, large enough to house two new kilns and all the necessary machinery. Mr. Lewis has authorized the construction of further kilns, according to the development of the department and the demand for the products. Some idea of the progress of this department may be gained from the fact that when the work was begun in March, 1910, the instructors used a small portable kiln which Mr. Lewis allowed them to take from his own little pottery at his residence. In a few weeks they had to borrow the porcelain kiln from Mr. Doat's department. They have fired this kiln 24 times for glazed pottery, and five times for baked pottery, while Mr. Lewis' small kiln has been used for experimental work in testing and firing unglazed pottery. Several weeks ago the demands for the productions of this department, which are made by the honor students and assistants, were so large that the kiln capacity was totally inadequate. One of the new kilns was ready for use April 1st and a larger one is now being built which will be fired for the first time about the middle of April.

#### Work Being Done.

The Pottery Division is making beautiful practical articles for everyday use. Up to this writing it has produced a series of fifty shapes, among which are tea, coffee and chocolate sets, pitchers, trays, bowls, fern dishes, tobacco jars, steins, tankards, and a number of flower vases. The artists are adding to this list every week. Students and assistants are specializing in certain articles and processes. Some are for a time making a specialty of bowls of various shapes. Others are specializing in tea pots, pitchers, etc. This individual work gives the student valuable and necessary experience in pottery

designing and shape construction.

#### Exhibitions.

Exhibits from this department have been sent to the following cities since February 1st: To the annual meeting of the American Ceramic Society, held in Trenton, N. J. in February, a collection of 34 vases, showing new fritted glazes.

To the annual exhibition of the New York Society of Ceramic Art, held at the New York Arts Club in New York in February, a collection of 24 vases, 2 carved tiles 20x20, peacock decoration, and 5 modeled figures made by Miss Caroline Risque. This same exhibit was sent to the eighth annual exhibition of the Art Association of New Orleans, March 18 to April 1, being shipped to New Orleans at the close of the New York exhibit.

# **China Painting**

#### MRS. KATHRYN E. CHERRY

Great enthusiasm is being shown by the classes in China Decoration in all parts of the country. They are certainly proving that china decoration can be successfully taught by mail, and when it comes to finding a market for their wares, the students in the correspondence course of the Art Academy of the American Woman's League are certainly "making good."

One pupil in Fort Worth, Texas, was given an order for a dinner set, for which she received \$300. The design was submitted to the instructor in our china decoration department and upon its approval the student carried out the order, writing Mrs. Cherry a letter of acknowledgment for the help and inspiration received.

#### **Clerk Wins China Prizes.**

A young man who is employed as a postal clerk began his correspondence work in design and china decoration last October. Before taking up the study with Mrs. Cherry his instruction had been limited to a very few lessons in oil painting. He is another of the many who have found that china decoration can be successfully taught by correspondence, for he has just been awarded four prizes, two first and two third prizes by the Ceramic Studio for designs for cups and saucers, bon bon boxes and marmalade jars. This young man is now teaching in the public schools of his town, the school board being so impressed with his work that they offered him this position.

#### Earn Their Expenses.

A very large number of Mrs. Cherry's students write her that they are now able to sell their work for sums sufficient to cover the amount spent for materials. A pupil in Wheeling, W. Va., while at work on her second lesson, which was a cup and saucer in gold decoration, sold a set of cups and saucers which brought her a sum sufficient to cover the expense for materials.

#### To Buy a Kiln.

The class in China Decoration in Ritzville, Wash., gave an entertainment recently to raise money for the purpose of buying a kiln of their own.

#### Junior Class in Painting.

The adult class in China Decoration in Princeton, Ill., has organized a junior class which meets each Saturday. The adult class is doing surprisingly fine work. The last express box which brought the members' work to University City for firing contained dinner plates, cups and saucers, which Mrs. Cherry declares were a "joy to criticise, for every piece showed plainly that the student was trying for the best in her art."

# Ceramics

#### MRS. ADELAIDE ALSOP ROBINEAU

The great vase of the American Woman's League upon which M. Doat has worked for so many months came safely out of the kiln on the morning of March 27. It is beautiful. The three buildings, The Egyptian, Administration and Art Academy, are exquisite cameos, the white outlines shining forth on blue background. The whole vase is a symbolical story in porcelain, its delicately wrought flowers signifying strength and glory, and the American flag over and above all.

Mr. Doat is now at work on the Regents' vase on which the portraits of the first sixteen Regents will be cut in cameos. It is certainly worth a life time of loyal service and untiring work to have one's profile cut in a cameo by the hand of the great master Doat.

#### **Painting and Drawing** JOHN H. VANDERPOEL

The honor students in Mr. Vanderpoel's department are painting some beautiful little water color sketches of buildings and scenes in University City which will become part of the traveling exhibits which are being prepared for exhibitions in the various Chapter Houses.

#### **Book Plates.**

The fashion of having one's own book plate is growing in popularity. The students in Mr. Vanderpoel's department are receiving commissions for these plates. If you have a coat of arms or a family legend, or some particular liking or tendency in art, literature, or business, or some quaint characteristic which you wish to emphasize, carry it out in your book plate. For instance, Mr. Vanderpoel's book plate has a little Dutch girl seated at a table surrounded by books. As she seems to be sound asleep she is evidently not studying his text book, "The Human Figure."

A certain lady well known for her charming little child poems has a book plate with cunning little children, illustrating some of her own rhymes. In ordering a book plate, give your idea to the artist. He then submits two or three sketches in the rough for your criticism, and upon your approval the work is carried out in pen and ink to make the zinc reproduction. The price will include one hundred prints and the plate.

#### New Honor Students.

The following are words of appreciation from the contestants who won the honor scholarship of the Art Academy in the recent contest in Mr. Vanderpoel's department, and who will begin their studies with the fall term:

Miss Olive Peltier, Faribault, Minn: "I am so overwhelmed as yet that I feel this letter to be but an inadequate expression of the wonderful opportunity the League has given to me. Henceforth I hope to be that appreciation personified and shall do my utmost to aid in a work of such scope and power. To me this scholarship means a new lease on life."

Miss Margaret Evens Green of Alabama: "I thank you a thousand times. It means so much to me and is such a beautiful practical idea all through that I know we shall all do our very best to be worthy and do something for you that will make you and the whole League know that we appreciate it."

Hugo H. Young of Loudonville, Ohio: "Had it not been for your untiring efforts, such a thing

never would have been possible. I assure you that I shall be glad to take advantage of the opportunity afforded me and will do my best to prove worthy of the honor."

L. Grace Paxton, Boise, Idaho: "I write to express both appreciation and gratitude for the offer which your letter so kindly expresses to me. Through this honor scholarship I shall earnestly endeavor to obtain my soul's ambition and hope to justify the honor you have extended to me."

Miss Caroline Blackman, St. Louis, Mo.: "It was with great happiness that I read your letter announcing my appointment as an honor student in the Art School of the American Woman's League. I realize what an unusual opportunity you are giving me, the combining of study and practical work under the supervision of Mr. Vanderpoel, and I sincerely hope I may do it all possible justice and give you no cause for disappointment in your judgment of my work."

#### New Instructor.

Mr. Ivan S. Summer, a graduate of the St. Louis School of Fine Arts, has been made instructor of the Elementary Course in Drawing and began his work in University City on March 20. All students in this department, please send all lessons, drawings and correspondence directly to Mr. Summer, Art Academy, University City.

#### **General Notes.**

"Please send to my department two dozen bedbugs," was the rather startling request which was sent to Mr. Zolnay the other day by one of our eminent French workers who is trying to master the English language. Mr. Zolnay immediately inquired whether he wanted the articles for models and was amused to find that the Frenchman had consulted his French-English dictionary, and found the first equivalent given for the French word for "thumb tacks" was the English word "bedbugs," hence the order, which should have read "two dozen thumb tacks."

#### Club Women's Visit.

The Friday Club of St. Louis, 25 in number, spent the afternoon at the Art Academy on February 24. Mr. Vanderpoel gave the women the use of his studio for their business meeting, after which they visited the various studios in the building and the casting department, and watched Mr. Robineau firing the great kiln of porcelain.

#### Gone East.

Mr. and Mrs. Robineau have closed their studio at University City for the summer and have gone to their home in Syracuse, N. Y. They will go abroad during the summer with the exhibit of work which the Art Academy is to send to Turin, Italy.

#### Visit From High School.

About 50 pupils from the Soldan High School of St. Louis, accompanied by several teachers, visited the studio of Mr. Rhead Monday, March 27, and were delighted with his explanation of pottery making and the work of his department.

The honor students of the Art Academy gave a reception and dance in the Art Academy recently with the members of the faculty as chaperons. (*continued on page 4 in original publication*)

# THE ART ACADEMY (continued from page 12 in original publication)

#### **Correspondence Work.**

All correspondence students who applied for course of instruction in pottery previous to January, 1910, have been receiving instruction from that date. All other students received a preliminary letter on March 13 of this year. The first lessons and the pottery text book are not sent until the student has selected a suitable outfit. Various outfits are described in the price list which accompanies the preliminary letter. Many people are skeptical as to the possibility of teaching pottery by mail. As a number of such people were present at the monthly meeting of the St. Louis Chapter held a day or so ago, the director was delighted to show to the members a collection of pottery which arrived from a correspondence student that day. The work submitted was the third lesson in the actual clay work. The pieces consisted of two vases, a pitcher, a small bowl and four pepper and salt shakers. The pieces were built by hand and were beautifully executed. The student in question is Mrs. C. L. Elliott of Arlington, Texas. To the best of the director's knowledge, Mrs. Elliott had never done any pottery work before taking this course. She is using outfit No. 1 which was designed for hand built pottery and the work is expressed to the University to be glazed and fired. As many of the members saw the box unpacked, no further argument was needed as to the possibility of teaching this work by mail. Photographs are being obtained of all the work done by correspondence students. These will be published from time to time in The Pioneer.

#### Nevada Kaolin.

We are going to send to Nevada an exhibit of low temperature porcelains made from Nevada kaolin. This kaolin is owned by League members who state that there are inexhaustible quantities of the same quality as the few hundred pounds of this material which was shipped to University City some time ago. The clay appears to have all the properties of the Japanese kaolin, including the low refractory quality which has enabled the Japanese to produce the only low temperature procelain in existence. The English potters make so-called artificial porcelain (bone china), but in this case vitrification occurs at a comparatively low temperature (about 2000 degrees F.) because calcined bone is used in the clay mixture.

As practically none of the American art pottery is vitrified or even waterproof, the value of a cream colored and exceedingly plastic clay, which will vitrify at a temperature not higher than that at present reached by the average potter, cannot be overestimated.

# Courses That Are Ready and Free to Members, with Prices to Non-Members

TO LEAGUE MEMBERS. The Faculty of the Peoples University has decided that hereafter, League members will be permitted to enroll for only two courses at a time, except where studies are so closely related to make it essential that they be taken simultaneously. Such exceptions will apply to the courses of China Painting and China Design, Shorthand and Typewriting, etc., which, combined, will be considered as single courses. It has been conclusively demonstrated that students who do not take more than two courses at a time make much better progress than those who take a greater number, and this fact is largely responsible for the above ruling, which the faculty believe will result beneficially both to students and the League.

# SCHOOL OF EDUCATION

IN THE preparation of courses of instruction, the School of Education has made haste slowly. Every course has been prepared by instructors of wide experience in teaching in residence, in collaboration with trained teachers by correspondence, and with members of several university faculties as advisers. The results of this careful planning and preparation of courses are seen in the uniform success of students pursuing these courses, and in the voluntary credit extended to the work by many colleges.

Many courses are in preparation. Those listed below are now available; others will be announced as rapidly as they are ready.

Write the Director of the School of Education for information in regard to the nature of the courses and for assistance in selecting studies.

Write the Registrar of the Peoples University for information in regard to tuition and other expenses.

Send all enrollments direct to the Registrar.

Non-members may purchase certificates from any member and pay for any course desired with these certificates.

#### **ELEMENTARY COURSES**

Price of each course, \$6; two or more courses, \$5 each.

(18 lessons in each course)

Arithmetic, 7th Grade (Smith's Practical Arithmetic, 70 cents)

Arithmetic, 8th Grade (*Smith's Practical Arithmetic finished*)

Civil Government, 8th Grade (James & Sanford's Our Nation, 75 cents)

Geography, 8th Grade *Dodge's Advanced Geography* \$1.20)

Grammar, 8th Crude (Mother Tongue, Book II. with Composition, revised, 70 cents)

Physiology, 8th Oracle. Any good text.

United States History, 8th Grade (Recommended: McMaster's History of the United States, \$1)

# HIGH SCHOOL OR COLLEGE PREPARATORY

Price of each course, \$10.

36 lessons in each course. A course covers a year's work as given in the best high schools with not less than four recitations a week.

- Algebra, Beginning (Stone & Millie, \$1.15)
- Astronomy (*Moulton's Introduction to Astronomy*, \$1.60)
- Biology (See botany and zoology)
- Chemistry (Header & Smith's Essentials of Chemistry, \$1.25; Complete laboratory outfit, \$15)
- Civics (James & Sanford's Government in State and Nation, \$1: Bryce's American Commonwealth, abd. ed., \$1.75)
- French Grammar (*Francois's Beginner's French*, 65 cents; *Guerber's Contes et Legends, Part I*, 60 cents; Mariet's La Tache du petit Pierre, 35 cents)
- French Literature, 2d year (Moliere's Malade Imaginaire, 50 cents; La Brete's Mon Oncle et Mon Cure', 45 cents; Sand's La Petite Fadette, 35 cents; Fraser & Squair's French Grammar, \$1.15)
- Geometry, Plane (*Phillips & Fisher's Elements of Plane and Solid Geometry, abridged*, \$1.25)
- German Grammar (Vos's Essentials of German, 90 cents; Wiedemann's Biblische Geschiehten, 35 cents; Allen & Batt's Easy German Stories, Part I, 50 cents)
- German Literature, 2d year (L'Arrabiata, 25 cents; Einer Muss Heiraten, 35 cents: Tier Bibliothekar, 45 cents; Aus dem deut-schen Dichterwald, 60 cents; Wildenbruch's Das Edle Blut, 25 cents; Harris's Composition, 50 cents; Thomas's German Grammar, \$1.25)
- Greek Grammar (Hull's Elements of Greek, \$1)
- Greek, Anabasis, 2d year (Goodwin & White's Anabasis \$1.50; Goodwin's Greek Grammar, \$1.50; Banner's Greek; Composition, \$1) Gulik's Life of the Ancient Greeks (\$1.50) required for those who want college entrance credit.
- Greek, Iliad. 3d year (Seymour's Iliad, \$1.40; Goodwin's Greek Grammar, \$1.50.) Jebb's Introduction to Homer (\$1.12) required for those who want college entrance credit.
- History, American (Hart's Source Book of American History, 60 cents; Recommended: Channing's Student's History of the United States. \$1.10)
- History, Ancient (Fling's Source of Grecian History, \$1: Munro's Source Book of Roman History, \$1; Recommended: Morey's Outlines of Ancient History, \$1.50)
- History, Medieval and Modern (*Robinson's History of Western Europe*, \$1.60; *Robinson's Source Book of Roman History*, \$1.50)
- History, English (Kendall's Source Book of English History. 80 cents; Recommended: Andrews's History of England, \$1.50.);
- Latin Grammar (Collar & Daniell's First Year Latin, \$1; D'Ooge's Viri Romae, 75 cents)
- Latin, Caesar. 2nd year (Recommended: Johnston & Sanford's Caesar. \$1.10; Bennett's Latin Grammar, 80 cents)
- Latin, Cicero, 3d year (*Recommended: Kelsey's Cicero*, \$1.25; *Bennett's Latin Grammar*, 80 cents.) Church's *Roman Life in the Days of Cicero* (50 cents) *required for those who want college entrance credit.*
- Latin, Virgil, 4th year (*Recommended: Greenough & Kittridge's Virgil*, \$1.50; *Bennett's Latin (Grammar.* 80 cents.) Mackail's Latin Literature (\$1.25) required for those who want college entrance credit.
- Literature; English Classics (*Fifteen selections from college entrance requirements, costing from* 15 cents to 30 cents each)

Physics (Wentworth & Hill's Physics, \$1.15) Physiology (Recommended: Blaisdell's Practical Physiology, \$1.10 Rhetoric, 1st year (Herrick & Damon's Rhetoric, \$1)

### HIGH SCHOOL OR COLLEGE PREPARATORY

Price of each course, \$6; two or more courses, \$5 each.

18 lessons in each course. Each course covers a half-year's work as given in the best high schools with not less than four recitations a week.

Algebra, Higher (Stone & Millis's Essentials of Algebra, \$1.15)

Botany, also first part of biology (Bergen's Elements of Botany, \$1.30)

Geometry, Spherical (*Phillips & Fisher's Elements of Plane and Spherical Geometry, abridged*, \$1.25) Geography, Physical (*Daris's Elementary Physical Geography*, \$1.25)

Latin, Viri Romae, 1st year review (D'Ooge's Viri Romae, 75 cents: Recommended: Bennett's Latin Grammar, 80 cents)

Trigonometry (Phillips & Strong's Trigonometry, \$1.40)

Zoology, also second part of biology (Jordan & Kellogg's Animal Life, \$1.20)

# **BUSINESS OR COMMERCIAL COURSES**

Price of each course, \$15, unless otherwise specified

30-45 lessons in a course. A course completes its subject and does it as thoroughly as is done in the best business colleges. Textbooks are furnished with the course without charge.

Bookkeeping.

Dictation, advanced shorthand for those who wish to specialize.

Shorthand; \$10,

Typewriting (*Typewriters of several makes may be rented or purchased from the Exchange Department at a very low cost*) \$10.

English—a Brief Course. Penmanship.

### **COLLEGIATE COURSES**

Price of each course, \$15, unless otherwise specified.

Each course is equivalent to a half-year of college work, with not less than three recitations a week. The courses marked (D) are double courses and are equivalent to a year of college work, with not less than three recitations a week.

#### CHEMISTRY

Qualitative Analysis (Irish's Qualitative Analysis, 50 cents; Laboratory outfit, \$15; Unknowns, when student has laboratory outfit, \$2)

#### HISTORY

Students should have at least one source book and one reference book for each course. History of England to 1485. American History (D) \$1. 25. American Government.

#### LATIN

For each course the student will need two of the following books:

Harper's Latin Dictionary (unabridged), \$6.50, or Lewis's Elementary Latin Dictionary. \$2; and Allen & Greenough's New Latin Grammar, \$1.20, or Hale & Buck's Latin Grammar \$1.
Cicero's and Pliny's Letters (Cicero's Letters, Abbot, \$1.25; Pliny's Letters, Westcott, \$1.25; Inge's Society in Rome under the Caesars, \$1.25)

#### LITERATURE

Outlines of American Literature (*Abernethy's American Literature*, \$1.10; *Selections from the principal American writers* 

Outlines of English Literature (D), Price \$25\* Moody & Lovett's English Literature, \$1.25; Manly's English Poets (1170-1892), \$1.50; Mania's English Prose, \$1.50) Recommended texts: (Chaucer, Spenser, and Everyman, Riverside Literature Series, 15 cents each; Macbeth, As You Like It, and Tempest. Rolfe's edition, 56 cents each. Other selections from English writers)

#### MATHEMATICS

College Algebra (*Hawkes's Advanced Albegra*, \$1.40) Analytic Geometry (*Smith & Gale's Introduction to Analytic Geometry*, \$1.25) \*The tuition may be paid in two instalments of \$15 each if preferred.

#### **TEACHER'S CERTIFICATE COURSES**

(a) County Certificat	te Courses Price of each course, \$6; two or more courses, \$5 each.
Arithmetic	History, Ancient
Bookkeeping	History, Medieval and Modern
Civil Government	Physical Geography
Geography	Physiology
Grammar	Theory and art of teaching
History, American	
History of Education	

Note—All subjects given in the high school department which are required for county certificates may be taken from those courses at the rates of tuition given there.

(b) State Certificate Courses—All subjects given in the high school department, which are required for state certificates, may be taken from those courses at the rates of tuition given there. In addition to those subjects, the following are also offered at \$10 each:

#### **TEACHER'S TRAINING COURSES**

Price of each course, \$15, unless otherwise specified. History of Education (D) Price \$25, Monroe's *Text-Book in the History of Education*, \$1.90) Logic (*Minto's Logic, Inductive and Deductive*, \$1.25) Psychology, \$10 (*James's Briefer Course*, \$1.60; *Angell's Psychology*, \$1.60)

### Alphabetical List of Courses Now Available Courses Given Without Affiliation

The courses now offered for sale to non-members are indicated in the following list, the price of each being indicated.

Unless otherwise specified, text books and supplies are not included in the prices quoted. In many of the courses, however, the lessons are furnished to the student in pamphlet form, no text being required.

Algebra, Beginning, 36 lessons, \$10.

Algebra, one-half year's collegiate work, \$15.

Algebra, Higher, 18 lessons in course, \$6.

Analytic Geometry, \$15.

Arithmetic, 7th Grade, 18 lessons, \$6

Arithmetic, 8th Grade, 18 lessons, \$6.

Arithmetic, Teachers' Certificate, \$6.

Astronomy, 36 lessons in course, \$10. Bookkeeping. Complete Course, \$15: Bookkeeping, Elementary, Teachers' Certificate course, \$6 Botany, 18 lessons in course, \$6. Chemistry, Elementary, 36 lessons, \$ 10. Chemistry. Qualitative Analysis, one-half year collegiate work, \$15; Laboratory outfit. \$15. China Design, \$25. Materials will cost from \$5 to \$15. China Painting, Beginning, \$20. Supplies will cost about \$20. China Painting, Advanced, \$25. Civics, 8th Grade, 18 lessons \$6. Civics, High School or Coll. Prep., 36 lessons. \$10. Civics, Teachers' Certificate course, \$6. Commercial English, \$15. Dictation, Shorthand, 40 lessons, \$15. Drawing, First Object and Antique, all supplies included \$20, Drawing, Human Figure, all supplies included, \$30. French, Grammar, 36 lessons, \$10. French, Literature, 36 lessons, \$10. Geography, 8th Grade, 18 lessons, \$6. Geography, Teachers' Certificate course, \$6. Geography, Physical, 18 lessons. \$6. Geography, Physical, Teachers' Certificate course, \$6 Geometry, Plane, 36 lessons, \$10. Geometry, Spherical, 18 lessons, \$6. German, Grammar, 36 lessons, \$10. German, Literature, 36 lessons, \$10. Grammar, 8th Grade, 18 lessons, \$6. Grammar, Teachers' Certificate course, \$6. Greek, Grammar, 36 lessons, \$10. Greek, Anabasis, 36 lessons, \$10. Greek, Iliad, 36 lessons, \$10. History, American, High School, 36 lessons, \$10. History, American, Teachers' Certificate course, \$6. History, American Government, one-half year Collegiate work, \$15. History, Ancient, 36 lessons, \$10. History, Ancient, Teachers' Certificate course, \$6. History, English to 1485, one-half year Collegiate work, \$15. History, Medieval and Modern, High School or Coll. Prep., 36 lessons, \$10. History, Medieval and Modern, Teachers' Certificate course, \$6. History, United States, 8th Grade, 18 lessons, S6. History, United States, one year's Coll. work, \$25. History of Education, Teachers' Certificate course, \$6. History of Education, Collegiate course, \$25. Journalism (write for prices.) Kindergarten, Introductory Reading course. \$6. Latin, First year Review, 18 lessons, \$6. Latin, Grammar. 36 lessons, \$10. Latin, Caesar, 36 lessons, \$10. Latin, Cicero, 36 lessons, \$10.

Latin, Virgil, 36 lessons, \$10.

Literature, American, one-half year's Collegiate work. \$15

Literature, English, one year's Collegiate work, \$25

Literature, English Classics, 36 lessons, \$10.

Logic, \$10.

Modeling and Plaster Casting, all models, tools and materials included, \$50.

Penmanship, \$15.

Photography, complete course for amateurs or professionals, \$20.

Physical Training, Reading course only.

Physics, High School. 36 lessons, \$10.

Physiology, 8th Grade, 18 lessons, \$6.

Physiology, High School, 36 lessons, \$10.

Physiology, Teachers' Certificate course. \$6.

Pottery, Building, \$25. twelve lessons in course. Includes all supplies. This is for those who have no kiln. Glazing and firing will be done by the League at an average cost of 35c per piece.

Pottery, Glazing, \$25. Includes all supplies. This is for those who have kilns. Kilns may be

purchased at from \$75.00 up. Persons wishing to build their own kilns may purchase a set of plans from the League for \$5.00.

Psychology, Teachers' Training course, \$10.

Rhetoric, 36 lessons, \$10.

Sculpture, \$50. Modeling and Plaster Casting. All materials, tools and models included.

Shorthand, 12 lessons, \$10.

Theory and Art of Teaching, Teachers' Certificate course, \$6.

Trigonometry, 18 lessons in course, \$6.

Typewriting, \$10. (Typewriters may be rented or purchased through the Exchange Department at low cost.)

Vocation and Learning, Reading course only.

Zoology, High School or Coll. Prep. 18 lessons in course. Includes second part of Biology, \$6

## **COURSES GIVEN BY AFFILIATION**

All Requests for Courses Must Be Addressed to the Registrar of the Peoples University. AMERICAN SCHOOL OF HOME ECONOMICS-Chemistry of the Household; Principles .if Cookery; Food and Dietic; Household Management; The House, Its Plan, Decoration and Care; Textiles and Clothing; Household Bacteriology: Household Hygiene; Personal Hygiene; Home Care of the Sick; Care of Children; Study of Child Life; Food Course; Health Course; Housekeeping Course; Motherhood Course; Institute Management Course; Dietitian's Short Course.

QUINN-CAMPBELL CONSERVATORY OF MUSIC–Prima Vista Piano and Organ; Collegiate Piano; Composition and Harmony; And various other courses given by the Conservatory.

WOMEN'S COLLEGE OF SCIENTIFIC DRESSMAKING-Dressmaking.

NEW YORK SCHOOL OF AUTOMOBILE ENGINEERING-Automobile Engineering; Gas Engine Course.

HOME CORRESPONDENCE SCHOOL–School of Agriculture: Agriculture, Soils. Fertilizers and Farm Crops, Animal Husbandry, Horticulture, Fruit Growing, Vegetable Gardening, Floriculture, Greenhouse Construction, Forestry, Landscape Gardening, Poultry Culture, Agricultural Bacteriology, Veterinary Science. School of Short Story Writing: Short Story Writing. School of Civil Service Preparation: Rural Carrier, Clerk Carrier, Railway Mail Clerk, Custom House (Third Grade), Custom House (Second Grade), Custom House (First Grade), Internal Revenue, Departmental Clerk, Bookkeeping. Stenographer-Typewriter. Complete Business Course.

#### HOW TO APPLY FOR COURSES.

Address the Registrar of the Peoples University, University City, St. Louis, Mo., if you desire to take up courses in the Peoples University, of in the affiliated schools. All enrollments are made by the Registrar. Do not make a request for enrollment in a letter addressed to some other department of the American Woman's League. The request is sure to be delayed and much confusion results.

#### WHO MAY TAKE COURSES.

Full-paid members of the American Woman's League. Members who have made an initial payment on the membership fee and have signed notes for the unpaid balance. Minor children of full-paid members or notes members. Minor dependents of notes or full-paid members. The term "dependent" was defined by the League at its convention in June as applying to legally adopted minors, wards and minors actually living in the family of the League member and supported by the member.

#### AFFILIATED SCHOOL ENROLLMENT

(Address Registrar of the Peoples University)

All enrollments must be made by the Registrar of the Peoples University. Many students have been somewhat delayed in beginning their work because requests for enrollment in the affiliated schools were sent to the schools instead of to the Peoples University.

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## **EXCHANGE DEPARTMENT OF THE LEAGUE**

#### **ORDERS FOR ART PRODUCTS**

As all of the finer porcelains and pottery are made and decorated TO ORDER ONLY, and require several weeks' time to make, decorate, and fire, all SPECIAL orders for such products of the League's Art Academy will be accepted subject to delivery within 30 to 60 days. However, we have on hand, READY FOR IMMEDIATE DELIVERY, a large supply of tea, coffee and chocolate sets; ash trays; jardinieres of various sizes; fern trays; pansy bowls; creamers; candlesticks; statuettes by Honor Students; busts by Zolnay (including those of Poe and the Musicians illustrated in this issue); high fire porcelains and decorated china. Prices range from \$1 up.

Subscription certificates will be accepted at their face value in payment for all art products. All orders for art products should be addressed to

> GEORGE JULIAN ZOLNAY, Director Art Academy, University City, St. Louis, Mo.

ONE of the great men of America— considered so because of his enormous wealth—in explaining the secret of his success, stated that it was due largely to his ability to surround himself with competent men —a competent man for each place. He stated further that there are only two ways to secure these men. One is to raise them (educate them), and the other is to steal them. As life is too short to do the former, "I adopted the latter," he said. He found the men for the work he had to do and paid them enough to make it an object for them to give him the best that was in them.

It was this policy that enabled President William Rainey Harper to bring the University of

Chicago up to a point where it ranks with universities that have been established for hundreds of years. President Harper searched the world for the best men, gave them the opportunity they had been looking for, and paid them a sufficient amount to attract them to this new institution. Today it has probably the largest attendance of any University in America, and is known throughout the world.

The American Woman's League, through its Peoples University, has done a greater work. In a little over two years it has brought this University to a point where it commands the attention of educators, artists, musicians, and pupils from all parts of the universe. The Peoples University has on its faculty the best teachers (masters) in the world in their respective callings. They were secured by acting on the principle that "we are only here for a short time and in order to do great things we must have, great men to help us and in order to get great men we must give them great opportunities. Money alone does not attract men of this stamp."

It was this appeal that enlisted George Julian Zolnay (Sculpture); John H. Vanderpoel (Painting); Taxile Doat, Mr. and Mrs. Robineau (Ceramics); Frederick H. Rhead (Pottery); Kathryn E. Cherry (China Painting); Quinn-Campbell Conservatory (Music); and affiliations with the best schools in America, so that in a brief period of time the Peoples University has brought more happiness through its various educational courses (over 200) to more homes, more pupils (40,000) than has any other institution in the country, all without the payment of tuition or cost other than the membership fee required for joining the American Woman's League.

What the ability and professional standing of the Academy's masters is, may be gathered from the result of the recent competitions for the great monument to Pierre Laclede, the founder of St. Louis, in which Mr. Zolnay was awarded this \$10,000 commission over his distinguished competitors.

The Peoples University has combined the theoretical with the practical, in that students who pass the required examination are invited to University City as honor pupils where an opportunity is given them to work with the masters and put into practice the knowledge they have obtained by correspondence.

The American Woman's League was founded on the principle that one never secures something for nothing. Therefore, the fundamental principle underlying the League is that it shall not be known as a philanthropic institution, but every one of its members must render a corresponding service to become a member and secure the privileges of membership, which provide free tuition for herself, minor children and dependents.

In order to make the institution not only self-sustaining but profitable, the products of the Academy are offered to the members of the League and to any others, but nothing is disposed of except through the members of the American Woman's League. The products of the Art Academy are of such character that if the art shops of Paris, London, Berlin, New York, Chicago, etc., could purchase direct from our choice collections of statuary, porcelains, pottery, etc., very much higher prices could be obtained. But it is the purpose of this institution to distribute its products exclusively through its own Chapter organization, so that its beautiful art wares and products may have the widest possible distribution direct into the homes of the people, while whatever profit is made on them will become available for further enlarging the scope and usefulness of the League's Art Academy itself.

## **LEAGUE NEWS**

#### A SUGGESTION

Dear Mr. Lewis:

I wish to suggest to the League that every one who writes to headquarters expecting an answer from there, to inclose a self-addressed, stamped envelope. It would be a great help.

Can't you, in your nice way, say through The Weekly, that a member suggests this to the League?

Respectfully, S. L. V. L.

Tampa, Fla.

This is a splendid suggestion. If each member when writing us would inclose a stamp for reply, it would save the League thousands of dollars.

E. G. LEWIS.

### Akron, 0.

What the members call a floral fund has been established by Akron Chapter. The money is to be used for the purpose of providing the shut-ins of the Chapter with flowers.

### Angola, N. Y.

The recent visit of Dr. Clara C. Austin, Massachusetts regent of the League, has greatly stimulated interest in the work of Austin Chapter. Dr. Austin arrived rather unexpectedly and a meeting was hastily called in the Angola auditorium. It lasted for only an hour, due to the hall having been previously engaged for another purpose, but the interest of the audience was manifest when it accepted, almost unanimously, the invitation to adjourn to the home of Mrs. Weston Landon, president of the Chapter. In consequence of these meetings, the Chapter membership has been nearly doubled.

### Arlington, Tex.

Thirty new members have been obtained for Arlington Chapter.

#### Atchison, Kan.

Members of the League in Atchison recently entertained Mrs. Lydia G. Willard of Manhattan, the state regent, who visited the city for the purpose of explaining the purposes and work of the League and the requirements for a Chapter House. The Local Chapter must have 300 members to obtain the sort of Chapter House required in a city of the population of Atchison.

### Ballston Spa, N. Y.

Ballston Spa chapter has purchased a lot on Washington street, known as the Sans Souci property, and has made application for the erection of a Chapter House thereon.

#### Boonville, Mo.

Boonville, Chapter recently gave a most successful entertainment at the local opera house. The net proceeds, amounting to \$47.45, were placed in the Chapter's treasury to the credit of the Chapter House lot fund.

#### Brookfield, Mo.

After a short, vigorous campaign Brookfield Chapter has succeeded in obtaining 100 members and is now making arrangements to obtain a site for a Chapter House.

#### Clay Center, Kan.

The Clay Center Chapter took a great deal of interest in the woman's suffrage campaign that was recently waged in the Kansas legislature. It sent a telegram to Representative Carnahan asking him to vote for the suffrage amendment resolution.

#### College View, Neb.

The American Woman's League was the principal subject of discussion at a recent meeting of the College View Commercial club. The plans of the organization were outlined by one of the local members, and the club decided to give the Chapter its moral support in its work to obtain a Chapter House lot.

#### Corning, Calif.

Members of Corning Chapter are doing energetic work in promoting the organization of the League in other California cities. Many inquiries are received regarding the Corning Chapter House, the first Class II building erected on the Pacific coast, and these are being enthusiastically answered. Several classes have been organized and arrangements have been perfected for holding a woman's exchange sale once each month.

#### Dayton, O.

A class in domestic science has been organized by the Dayton Chapter and classes in drawing and painting will probably be organized later.

#### Deer Lodge, Mont,

As a result of public meetings and energetic campaign work on the part of Congdon Chapter, the membership has gone considerably beyond the number required for a Chapter House. One of the public meetings was held in the high school assembly room and was addressed by Mrs. Higgins, president of the Chapter.

### CHAPTER GIVES DINNER TO RAISE MONEY FOR THE REMOVAL OF A WAREHOUSE



### MEMBERS OF ST. CLAIR CHAPTER, NEWMAN, CALIF., WHO GAVE A COLONIAL DINNER TO RAISE FUNDS FOR MOVING A WAREHOUSE OFF THEIR CHAPTER HOUSE LOT.

The members of St. Clair Chapter, Newman, Calif., recently gave a Colonial dinner, the proceeds of which are to be used in having a warehouse moved from the lot they have obtained for a Chapter House site. Mrs. A. C. Walden, treasurer of the chapter, is the pioneer member of the League in Newman and the little boy, shown at her side in the accompanying illustration, is the youngest paid up member. His grandmother is also a paid up member.

#### Eureka, Mont.

The founders of Eureka have donated a beautiful lot to North Star Chapter for the site of a Chapter House. The Chapter has 26 members and is steadily growing.

#### Fairfield, Ill.

Fairfield Chapter is enthusiastic over the prospects of getting a Chapter House. A Chautauqua reading course class has been organized and a number of the members are taking courses in the Peoples University.

#### Fort Sumner, N. M.

The publicity campaign of Index Chapter was materially promoted by L. D. Beckwith, editor of the Fort: Sumner Weekly Index, to whom the local pastor surrendered his pulpit at morning and evening Sabbath services recently. The morning lecture was especially good, Mr. Beckwith's theme being "The American Home: a Case of Arrested Development." The speaker won several oratorical prizes during his college career and found in the pathos of certain conditions of the American home and in the promises of the League just the incentive to his best efforts.

#### Green River, Ill.

Crist Chapter recently cleared \$15 by giving an oyster supper and social dance in Edward's hall.

#### Highland, Ill.

The decision has practically been reached by Spindler Chapter to abandon the plan of having a Class I Chapter House and to concentrate on a campaign for a Class II House. The Chapter members recently gathered a carload of old paper which they disposed of for \$80.

#### Houston, Tex.

Houston Chapter, which numbers 120 members, has recently adopted resolutions of thanks to Mr. E. G. Lewis for his gift to the Daughters of the Confederacy of a site in University City for the erection of a monument: in honor of southern women.

#### Inglewood, Calif.

The members of Inglewood Chapter have been advertising the League locally by exhibiting in a prominent crafts shop two statuettes which were made by honor students in the University City Art Academy. The Chapter has organized a number of study classes.

#### Iowa Falls, Ia.

The recent visit to Iowa Falls of Mrs. Ada B. Newquist, state regent, has greatly stimulated the League. Mrs. Newquist addressed a meeting of Goldie J. Brown Chapter which was held in the public library club rooms and following the addresses answered all questions which were asked her regarding the League.

#### Jennings, La.

Jennings Chapter has purchased a centrally located lot and is prepared to meet the League's requirements for the erection of a Class III Chapter House. The Chapter has about 115 members,

#### Jersey Shore, Pa.

An unusual feature of a social meeting conducted not long ago by the Jersey Shore Chapter was the greeting of guests at the door of the home of Mrs. W. Charles Trick, by "Li'le Ephra'm. Each member was also presented with an illustration, tied with purple ribbon, of the Class III Chapter House which it is desired to win for Jersey Shore.

#### Laredo, Tex.

In order to silence critics of the League who were opposing the work of the Chapter without really knowing anything about it, members of the organization at Laredo requested the secretary of the board of trade to telegraph to the boards of trade of Calvert and Groesbeck, Tex., the nearest points having Chapter Houses, and ascertain from them whether or not the League management had kept its promises. The secretary of the Calvert Board of Trade replied: "My opinion is that you will make a great mistake if you do not rush the matter through," and the secretary of the Groesbeck Business Men's club replied that, everything was "exactly as represented."

#### Lawrence, Kan.

Lawrence chapter now has 140 full-paid members.

#### Leesburg, Fla.

A round of receptions and meetings featured the recent, visit to Leesburg of Miss Minnie E. Neal, the state regent. One of the receptions was held at the home of Mrs. L. M. Johnson and there was a meeting at the city hall which was addressed by the regent and at which she briefly outlined the postal and indemnity bills now pending in congress. At the conclusion of her address she asked all those to rise who believed Mr. Lewis should be given a hearing before congress. No one remained seated.

#### Lewiston, Me.

Members of the Imperial Chapter gave a farewell party to Mrs. Lillian McColliste, first member and president in Lewiston, who has moved to Alberta. Mrs. McCollister got nearly every member of

Imperial Chapter and has been an energetic worker in the cause. She was presented with a set of solid silver spoons and a gold hat pin. The reception was held at the home of Mrs. George H. Curtis and the program consisted of musical numbers.

#### Lincoln, Ill.

The following is part of a toast which was proposed to the American Woman's League at a recent meeting of the members of the Logan Chapter: "Wit and wisdom, interwoven with worth and will, have headquarters in this body of willing workers, while worry and woes wisely wend their ways to other abodes. Laurels of loyalty, linked with love and long-suffering, lay on brows that, recognize the ability of organized women to gain the prize for which they work." The Chapter members also toasted Li'le Ephra'm, thus: "To him the Logan Chapter tenders a vote of thanks, and while his Ethiopian parentage would ordinarily exclude him from our ranks, yet we would beg to suggest that the League vote him a full-paid active member. May he ever be the mascot of our American Woman's League."

#### Loudonville, O.

Mary Stilzel Chapter is now established in new home-like quarters in Gilbert's chapel.

#### Manlius, Ill.

Manlius Chapter has purchased a lot for a Chapter House and has about 70 members, of whom about 50 are full paid. The lot is admirably-located.

#### Marine, Ill.

A social recently given by Jeffress Chapter netted \$15 towards a fund which the Chapter is raising for the purchase of a Chapter House lot.

#### Mount Vernon, Ia.

Mount Vernon Chapter has secured the services of Mrs. E. R. Cook as (*continued on page 23 in original publication.*)

## LEAGUE NEWS

(continued from page 18 in original publication)

leader of a class recently organized for the study of Household Economics.

#### Nevada City, Calif.

A successful vaudeville and motion picture entertainment was given at the Broadway theater by the members of Sierra Chapter, the purpose of which was to raise funds to purchase a site for a Chapter House. The price of the lot selected is \$2,600.

#### Nevada, Mo.

Active work to qualify the Nevada Chapter for a Chapter House is being done under the direction of the Chapter's officers and a number of prominent citizens, including Rev. Hugh S. McCord, pastor of the Cumberland Presbyterian church. The delegation of Nevada citizens which recently visited University City for the purpose of investigating the League, and which also sent a delegate to Edwardsville, Ill., to ascertain how the Chapter there had been treated, has submitted a favorable report which has helped greatly in the work of increasing the local membership.

#### Newberg, Ore.

Newberg Chapter has obtained 109 members and a beautiful lot in the most desirable part of town. The lot was presented to the Chapter as a memorial to one of the city's women.

#### Ottawa, Kan.

A lot for the Chapter House of the League which it is proposed to build in Ottawa has been purchased. Several classes have been organized, the one in Home Economics having a membership of 44. The Chapter recently sent a lot of old papers in a carload shipment that was made by a church and realized \$15.71 in consequence.

#### Pasco, Wash.

The Pasco members of the American Woman's League believe that they recently broke the League record for rapid promotion work. Two members—the only ones in the city at that time—wrote to Mrs. Blanche R. Davies of Spokane for assistance in interesting the people in the League. Mrs. Davies responded and within four days after her arrival in the city 35 members had been obtained and offers of lots for a Chapter House had been made by three different people. Pasco is booming, having grown from 200 to 2,000 population in four years, and the Pasco Chapter expects to grow in proportion.

#### Panama City, Fla.

Panama City Chapter has qualified for a Chapter House and two lots on Harrison avenue have been given to it by the Gulf Coast Development company. The company offered the choice of a number of lots, one of which faced the city park and adjoined the bayou. This latter one would have been taken had not considerable filling been required to prepare it for building work.

#### Phillipsburg, Kan.

The Phillipsburg Chapter has renewed its campaign for new members following the recent visit of Mrs. Prudence Stokes Brown, field lecturer for the League. Mrs. Brown made two addresses, one at the home of Mrs. John Gebhart and another at the Methodist church.

Chapter Headquarters In Washington State The following information regarding the location of the headquarters of some Chapters in the state of Washington will be beneficial to members of that state: Spokane—Palace Dry Goods Store. Bellingham—Y. W. C. A. Ritzville—Adams Hotel. Pasco—Short's Dry Goods Store. Tacoma—Miss Gish Flower Store, 9th and C Sts.

#### Placerville, Calif.

Placerville Chapter recently cleared about \$65, the same to be applied to its Chapter House fund, by giving a vaudeville entertainment at the Orpheum theater.

#### Pleasant Hill, Mo.

A social was recently given by Esther Chapter for the purpose of raising money to be used in purchasing a centrally located lot on which it is proposed to erect a Chapter House. The affair was held at the home of the Misses Craig, who are members of the League.

#### Port Angeles, Wash.

The charter membership list of the Port Angeles Chapter has been closed, the membership having been brought up to 80, and energies are now being directed toward obtaining a lot for a Chapter House.

#### Ritzville, Wash.

Ritzville Chapter has grown to 80 members and has purchased a centrally located lot as a Chapter House site. Six lots were offered as gifts but none was satisfactory and the Chapter members, with the assistance of F. W. Agatz, a banker, raised the money to purchase a more satisfactory site. At the last county fair the Ritzville Chapter opened a booth for the double purpose of advertising the League and riasing money. Mrs. Agatz and her daughter drove 60 miles to buy a load of watermelons, which were sold at a good profit. The Chapter also organized a dramatic society, under the direction of A. B. Leddy, and gave a play which netted \$80. Fifteen of the Chapter's members are men.

#### Salt Lake, Utah.

Salt Lake Chapter has recently added 51 new members. The Chapter has appointed a lot committee which has in charge the matter of obtaining a site for a Chapter House.

#### Santa Rosa, Calif.

Santa Rosa Chapter during its recent membership campaign maintained offices in the old postoffice building, keeping them open all day and in the evening. The office work was supplemented by boom articles which were supplied by members to the local newspapers. These articles told of the League's work and the method of obtaining membership.

#### Spokane, Wash.

The Spokane Chapter recently held what might be termed an" information reception. It was given in the parlors of the Universalist church and was open to the public. Mrs. Virginia K. Hayward told of the life and plans of the founder of the League; Mr. Moore explained the Debentures; Miss Jeannette Maltby described the Chapter House features; Mrs. A. L. Davis told about the educational features and Mrs. Mattie Grupp enumerated and dwelt upon the other League benefits. Musical numbers were a feature of the program.

#### Springfield, Ill.

Weekly debates are features of the meetings of Springfield Chapter. The meetings are held in the Lincoln library each Friday evening and are open to the public The plan of procedure is to name two captains who, with an aid which each selects, open the debates, one for the affirmative and the other for the negative, and following which the subject is thrown open for general discussion. Judges appointed by the president decide which side has won.

#### Springfield, Mo

Ellen Starks Burge Chapter has recently organized a music circle and Miss Georgia Smith is giving much of her time in assisting those who need help in their correspondence lessons.

#### Sterling, Ill.

A Local Chapter of the American Woman's League was organized in Sterling at a meeting held at the home of Mrs. C. E. Holdridge. The Chapter, which consists of 37 members, will not immediately qualify for a Chapter House, but will work to increase the membership in order that a large building may be erected.

#### Tampa, Fla.

Members of Tampa Chapter recently visited the St. Petersburg Chapter, which is erecting a \$10,000 Chapter House, and as a result it has practically been decided that the Tampa Chapter shall work for a similar building. The visitors were informed by the St. Petersburg members that the latter had had no trouble whatever in carrying out their plans and that the League had in every particular met its promises.

#### Toledo, 0.

Toledo Chapter now has over 90 members, many of whom are taking courses in the Peoples University. Two classes have been formed, one of five or six members in the Chautauqua course, and one of 23 members in Household Economics. The Chapter holds meetings twice a month in the Y. W. C. A. building, but the classes meet at the homes of members.

#### Trenton, Tenn.

Members of Trenton Chapter are conducting an energetic campaign for the funds with which to purchase a lot for a Chapter House.

#### Waco, Tex.

A most complimentary notice on the work of the American Woman's League, with a large illustration of the type of Chapter House the Waco Chapter desires to have erected, has recently been given by the Waco Semi-weekly Tribune. The article indorses the League, describes its purposes and explains how membership is obtained.

#### Washington, D. C.

White House Chapter is paying particular attention to the educational features of its work. It has classes in Parliamentary Law, Chautauqua Reading, Home Economics and Music. It is also planning to add a fancywork table to its Chapter room as a means of increasing the balance in its treasury.

#### Worcester, Mass.

Under the two-column heading, "Looking for a Kind-Hearted Man with 100-Foot Lot to Give Away," the Worcester Telegram recently told of the efforts the Worcester Chapter is making to qualify for a Chapter House.

#### Notice to Members

We are sending one copy of this, our first issue of The Pioneer, to each member of the American Woman's League. In some homes as many as six copies will be received, where in all probability one copy will suffice. We ask your cooperation in helping to save the League the cost of printing and mailing these duplicate copies.

Write at once, calling our attention to the number of copies received in your home. Give the name of each member receiving same and also inform us to which member of your family you wish The Pioneer addressed each month. Address your letter to R. U. Myers, in charge of circulation, of the Pioneer.

## TALKS WITH HEADS OF CORRESPONDENCE DEPARTMENT

## THE CORRESPONDENCE DEPARTMENT

To facilitate the handling of the League's vast amount of detail work, the United States has been divided into ten geographical divisions, in which all transactions of members with the home office are taken care of.

Each Division Head has a corps of assistants to take care of all letters, orders and membership records. All requests for information should be addressed, not to individuals, but to the AMERICAN WOMAN'S LEAGUE, designating the proper division by its number, as Division No. 1, or Division No. 2, etc., as the case may be. All orders and remittances should be addressed to the American Woman's League, University City, St. Louis, Mo.

The Heads of the Divisions are held accountable for the proper handling of all matters for individual members and are ready and willing to serve all members in their respective jurisdictions with promptness and fidelity.

All complaints received at the Home Office about subscriptions, certificates, notes, membership credits, etc., have been adjusted. Cases of this kind, however, that have not yet been satisfactorily settled should be brought to the notice of the proper Division, where they will receive immediate attention.

Members are invited to co-operate with the Home Office by making suggestions in the interests of the League as to the best way of handling the League's great mass of detail, addressing such suggestions to the Manager of the Correspondence Department.

## Division No. 1 CALIFORNIA.

THE temporary congestion which existed during the holidays and immediately thereafter has now been entirely relieved and there will be no more trouble of this sort under the new system that has been put into effect at headquarters. During the past few weeks we have received numerous inquiries regarding the art products of the Peoples University. As old subscription certificates will be accepted at their face value in payment for art wares, we would suggest that they be so used. If members will let us know the amount of literature they can use to good advantage in promoting the work of the League, we shall be glad to forward it promptly. In changing addresses, members should notify us promptly and should state whether the change is permanent or temporary.

## **Division No. 2**

# WYOMING, MONTANA, NORTH DAKOTA, OREGON, SOUTH DAKOTA, WASHINGTON, WISCONSIN, MINNESOTA, NEBRASKA.

WE HAVE at last gotten the great detail business machine of the League adjusted to a point where "delays" are practically a thing of the past. Speaking for our division (No. 2), only a very small percentage of our members have had occasion to enter complaint regarding recent transactions, and from now on, we are going to see to it that the complaint germ is put entirely out of the running if it can be accomplished. In bringing about this condition, however, we are dependent upon *your* co-operation and assistance. We have frequently received letters of complaint to which satisfactory reply could not be made because the correspondents failed to state *explicitly* just what information was desired, or failed to relate the facts required for an intelligent investigation and adjustment. Careful consideration before writing your letter of the facts you desire to present will help you to place the

situation before us in a manner that will greatly facilitate our duties at this end of the line.

## **Division No. 3**

#### DELAWARE, MARYLAND, NEW JERSEY, WEST VIRGINIA, DISTRICT OF COLUMBIA, FOREIGN, KENTUCKY, TENNESSEE, NORTH CAROLINA, SOUTH CAROLINA, VIR-GINIA AND INDIANA.

THIS division, in common with others at headquarters, is now prepared to give immediate attention to League matters which may be laid before it.

To make corrections in regard to credit, it is necessary that this division have the record number appearing on the postal card which is sent to a member in acknowledging the receipt of a remittance. If the receipt card is not in the member's possession, she should quote the number of the money order receipt which she obtained in making remittance, and give the name of the clerk who made it out and the date when sent, or, if payment was made by check or draft, the canceled paper, provided the same was received here and collected, will be in her possession, or obtainable at the bank.

If publications for which subscriptions are sent are not received, it is essential that the member, in seeking adjustment, give the names and addresses of the subscribers and the names of the publications for which subscriptions were sent. The record number appearing on the postal card acknowledging receipt of the subscriptions should also be sent.

In notifying us of your failure to receive stock in the United States Fiber Stopper Co. to which you are entitled, quote the record numbers appearing on the postal cards acknowledging receipt of the subscriptions to the Lewis publications which entitles you to the stock, or give the names and addresses of some of the subscribers included on each order.

## Division No. 4 Alabama, florida, georgia, iowa, idaho, mississippi, new mexico and utah.

AS YOU are aware, the detail departments of the League have recently undergone a reorganization at headquarters which has already wonderfully improved conditions and given us an opportunity to prove what we can do. This department of the League correspondence work in the states of Alabama, Florida, Georgia, Iowa, Idaho, Mississippi, New Mexico and Utah, feels that with your hearty co-operation and assistance we will within a very short time be able to prove to "doubting Thomases" that the organization is one of the grandest ever devised for the uplift and betterment of American womanhood.

We ask each and every one of you to lend a helping hand in getting all matters adjusted as soon as possible. We at headquarters are now in a position to work in complete harmony with you. We are here to serve and help you and if any of you or your friends have failed to receive proper credits, will you not let us have the facts in each case, being just as brief and explicit as possible? We are personally responsible for all correspondence matters in connection with the above states and henceforth you will know with whom to communicate on any matter in connection with the League.

## **Division No. 5** COLORADO, OKLAHOMA AND TEXAS.

GOOD Service! This has been adopted as the motto of Division No. 5, and the young women who enter membership credits, the others who handle notes, those who investigate mistakes, in fact, all the workers in the department are determined that the service in this division shall be second to none at headquarters. We must, however, call on the members for assistance. Here are some suggestions regarding methods of assisting us in serving you:

Write only on one side of the paper. State how money was sent, namely, whether by check,

postal order, express order or draft. When inquiring about a remittance, give the full name and address of the member to be credited and also the name of the publication. When a subscription is to be looked up, give the name and address of the subscriber. Whenever an acknowledgment card has been received, refer to the number thereon in writing regarding the matter which caused that card to be sent. The latter is very important in cases where certificates were sent with a subscription order. Do not combine orders and letters. Be specific. State the facts concisely.

### **Division No. 6** ARKANSAS, NEVADA AND LOUISIANA.

DIVISION No. 6 is prepared, without delay, to answer League correspondence from the states of Arkansas, Nevada and Louisiana. The sort of service members will receive will, however, of course depend in part upon the extent to which they co-operate with headquarters. Letters should be written on only one side of the correspondence paper and the writer's name and exact postoffice address should appear at the top of each sheet. A separate sheet should be used for each question, unless the inquiries all relate to the same subject. League subscription blanks, which can be obtained upon request, should be used in sending subscriptions. Correspondence relating to the Peoples Savings Trust Company should be sent direct to that institution and should not be included with correspondence regarding the League.

## **Division No. 7** NEW YORK AND PENNSYLVANIA.

WHEN the recent change in the League's business system was inaugurated, Mr. Lewis informed us that we would be held responsible for the correspondence work of the League in the states of New York and Pennsylvania. With the aid of a competent force of assistants, the work is now up to date and there are few complaints to be adjusted. However, this department does not claim all the credit for getting the work up to date. It is to a great extent due to the assistance you, the members, have given us. Under the new arrangement a forty-eight hour schedule has been adopted in the handling of orders, and every subscription sent to us is on the way to the publishers in that time. The system is so perfect that there are few chances for errors to occur in the subscription department, because all orders are checked before they are filed. We hope there will be no cause for complaint in the future, but if there is we will see that it is satisfactorily adjusted and that your orders are filled promptly and correctly.

## **Division No. 8** MICHIGAN, OHIO, KANSAS AND ARIZONA.

ALL of the old League correspondence for the states of Michigan, Ohio, Kansas and Arizona has been answered and practically all old difficulties have been adjusted. The greatest trouble the division has, in the consideration of matters referred to it, is in getting accurate, detailed information regarding the basis of complaints. Therefore we suggest the observance of the following suggestions in letter writing to this division:

First: Do not write around the corners of the paper.

Second: Write expressions of appreciation on separate sheets of paper.

Third: In complaining of errors in membership credits refer always to the serial number on the acknowledgment card and state explicitly when and how remittances which have not been properly recorded were made.

Fourth: Place your name and address at the top as well as at the bottom of your letter.

Fifth: Always enclose remittances in the letters containing orders. Never send orders and remittances in separate letters.

Sixth: When traveling, give your permanent as well as your temporary address. When you move, give your old as well as your new address.

Seventh: In writing about St. Louis Star stock, state whether this stock is due you for completing your membership or for securing a new member, and in the latter case, give the name and address of the new member.

## **Division No. 9**

#### CONNECTICUT, MISSOURI, MASSACHUSETTS, MAINE, NEW HAMPSHIRE, RHODE ISLAND AND VERMONT.

IN REFERRING to the membership records of the states included in this division we find that over one-half of the applicants have now become full-paid League members, either on the 820 or the \$52 basis. About three-eighths are up to date in meeting their monthly payments, leaving about one-eighth who are delinquent. This is an excellent showing, but it can and should be improved. There should not be any delinquents.

We would suggest that each member keep a record of his or her work with the League; that is, if you send a cash remittance, keep a duplicate of the letter accompanying same, together with a record showing the date and number of the money order, express order or check. If you send a subscription order with your remittance, also keep a copy of the order. If you send certificates to us in payment of an order, it would be well to keep the certificate numbers and also a copy of the order. By doing this you will be able always to give the workers at headquarters any information needed should correspondence be necessary.

## Division No. 10 ILLINOIS.

OUR New Republic has passed through its winter and is now doing its spring housecleaning. A reorganization has been effected. Under the system of dividing the Republic into sections, made up of one or more states, with a person in charge who is responsible for League work in those states, the business of the organization at headquarters is being promptly transacted. The records of Division No. 10 are now in good shape and if there are any questions which members of the League in the state of Illinois desire to ask, or if they have any problems to solve or difficulties to overcome regarding which they desire advice, this division will be glad to assist them.

## LOCAL TREASURERS AND CHAPTER OFFICERS

## NATIONAL TREASURER

It is a difficult problem in a great organization to exactly place the peculiar gifts and abilities of those having a high order of executive powers so that they will occupy positions in which their abilities will render the greatest service. One who is a great painter might make a failure as an accountant. A successful organizer is seldom a successful conservator. The successful salesman makes a bad collector. In the League's organization at headquarters two changes have just been made which will, I believe, have a tremendous effect for the better on the entire work. Mrs. Pearl Adams Spaulding has been made secretary of the Treasury, and as National Treasurer will sign and account for every penny of the League's income and disbursement, assisted by a skilled body of expert accountants, with the well known firm of Price, Waterhouse & Co., public accountants, as her auditors. No woman of my acquaintance is better qualified for this position. Mrs. Spaulding's long experience as a bank official and her well known ability as an accountant should inspire national confidence that every dollar of the League's funds will be faithfully and accurately accounted and every possible economy effected.

Mrs. Alma Z. Moore has been made Secretary of State and head of the organization work, exchanging positions with Mrs. Spaulding. The Regents from coast to coast are well acquainted with Mrs. Moore, and since she has been at headquarters she has won the respect and love of all by her gentleness, coupled with her ability and firm, aggressive work. Mrs. Moore was elected Regent of Illinois, and because of the unusual ability and wide experience she had shown in organization work, was called into headquarters to fill a larger sphere of usefulness. As Secretary of State and head of the field organization, Mrs. Moore's influence will be wide and she will bring to that position a keen understanding and sympathy with those who are working in the field, due to her own experience. E. G. LEWIS, President.

## **TO LEAGUE MEMBERS**

As Treasurer of the League it will be my duty to present to the members, at stated intervals, a careful and accurate statement of the League's financial matters, certified by public accountants. These statements you will find at all times to be frank and truthful.

It is my part to faithfully record and report results EXACTLY AS THEY ARE, both in the field and at the Home Office, and it rests entirely with you as to how long it will be before my reports will record a surplus more than sufficient to carry out every reasonable League plan.

I predict that within a short time after the new management has had time to perfect the handling of details, and Mr. Lewis' splendid army of volunteers and organizers is in working order, (and BOTH these wonderful things ARE NOW BEING ACCOMPLISHED) you will find those reports of mine more fascinating than any "Stories of Real Life" depicted in our magazines, for they will accurately portray the orderly, systematic growth of a movement of and for women, so powerful and far-reaching in its results, that a more eloquent pen than mine is needed to fittingly depict it in words. I will simply give you the figures, but even prosaic figures, you know, may be full of life and meaning. (Signed) PEARL ADAMS SPAULDING.

Treasurers of Chapters, having now been given full responsibility for work in the territory covered by the charter of the Local Chapter—which is usually the city or town in which the Chapter is located and rural routes running therefrom—are expected to extend the membership of their Local

Chapters and secure a fair proportion of the subscription business in their territory.

The Treasurer will collect payments of the \$52 memberships, whether note-paid or otherwise, for which service a commission will be allowed. Having a supply of certificates in her possession, the Treasurer may at once give the certificates due to those making payments on memberships, thereby saving much delay. The Treasurer is also accountable for all sales of art wares, educational courses, materials, text books and supplies.

The members of the Local Chapter should appeal to the Treasurer when they desire information regarding matters handled by this officer or when they have complaints to make along the same line. The treasurer, to whom is given the most complete instructions possible, and whose business it is to keep herself thoroughly posted regarding League matters, will usually be able to answer most inquiries without correspondence. If, however, she needs information, she will communicate with the Home Office as we are not only willing, but very desirous of having the Local Treasurer fully informed regarding all League matters, and expect her to deliver this information freely to the members of the Local Chapter.

The Treasurer will send in regular reports of the work she is doing, using the blanks that will be sent to her from headquarters, and the checking up of these reports will show us where there is the greatest activity, and keep us in intimate touch with the work of each Local Chapter.

There seems to be some doubt existing regarding the right way to fill the office of Treasurer of the Local Chapter. The Treasurer should be elected by ballot, the same as any other officer, and the name of the member so elected should be sent to the Chapter Department, in University City for official endorsement and to be properly recorded. However, the service of the Treasurer may be terminated at any time by order of the League management, or by another appointment to that office. The League management may also retain the services of any Treasurer whose work is deemed to be especially satisfactory. While the Board of Management has the right to make any changes in this office that it deems for the best, this authority is not exercised unless necessary for the good of the League.

We wish to call attention to the fact that monthly reports of Local Chapters are not coming in as they should. Some Chapters are not even sending in their reports quarterly. The Secretary or Treasurer should render regular reports of their Chapter, and in addition to giving names and membership records of officers and members, should make statement as to the activity of their respective Chapters.

If there are any inactive Chapters upon our lists, we desire to know it, and clear the records of useless incumbrances. If the inactivity is among the officers, we want to know that, too, and find a remedy. Any officer finding it impossible to perform the duties of her office, should hand in her resignation, so that *more active officers may be put in* charge of the work.

As representative of the League, the Treasurer has great responsibility, and there will be a heavy demand made upon her time and energies. She may, however, make such arrangements with the other officers and members as are necessary to properly carry forward the local work, paying for this assistance such portion of her own commissions as may be mutually agreed upon. This would undoubtedly be a good arrangement to make in many Local Chapters, and is a necessary one when the Chapter is located in a large town or city, or when an extensive territory is covered by the Local Chapter.

Important as is the work of the Local Treasurer, the other officers of the Chapter have equally important positions to fill. All must work in perfect harmony and confidence, if the scope of the League is to be broadened into that usefulness, benefit and power that shall hold out to woman "unlimited opportunity in return for ability and service in every line of human effort."

The Treasurers of Chapters are expected to handle certificates in sufficient quantities to meet the needs of the local work. These Treasurers will be placed under bonds, which will be arranged for as soon as we can hear from them. A great many have already written us, but there are a number of Treasurers who have not reported and we desire to hear from them and learn if they can take up the work actively, and if so, how many certificates they wish sent to them.

#### Presidents

The Presidents of Local Chapters, whose future position shall correspond with that of mayors of cities and towns, occupy a most important office in the Local Chapter. As chief executive officers, they should be able to command not only the respectful attention of their own Chapter members, but of the community in which they live.

The ideal President will not only possess a knowledge of parliamentary law and the executive ability necessary to carry forward the business of the Chapter and to enforce all just requirements, but will keep in close touch with all that pertains to the best interests of the League—both within and without the Local Chapter.

Tact, intuition, a pleasing address and a certain amount of firmness make a good combination for the office of President, and we are proud of the fact that we have a large number of such women filling the office of President in our Local Chapters.

There is a broad responsibility resting upon the shoulders of the President of each Chapter, as she largely defines the policies that control the local work.

#### Secretaries

The Secretary, besides keeping a faithful record of all meetings of the Chapter and a correct list of all members, and reporting the election of officers and such other information as may be requested at any time by the League management, shall also keep account and have charge of any funds that may accrue from a purely social or local source that does not have any relation with the general League finances.

Many Chapters have given lectures and other entertainments, thereby raising the necessary funds for local expenses—such as hall rent, lights or use of piano—and any fund so gained may be held by the Secretary and paid out upon order of the local members, the Secretary accounting to them for the same.

The Secretary and Treasurer should maintain a free exchange of information, in order that their records may be clear and complete.

### **Executive Committee**

The one thing that has been more generally disregarded than any other in Local Chapters, is the work of the Executive Committee. This Committee consists of the President, Treasurer and one active member of the Chapter who does not hold any other Chapter office. Not only does this committee have charge of all the property of the League, and exercise general supervision over the affairs of the Chapter, except financial matters, which are in charge of the Treasurer, and perform other duties as defined in the Final Plan, but they shall audit all the financial accounts of the Treasurer once a month, and oftener, if requested by the League management.

They shall also audit and revise the Secretary's accounts of any financial dealings concerning social or other matters not connected with the League finances.

All accounts and records of each Chapter's Treasurer and Secretary, shall be open to the inpection of this committee, and full information should be given them upon request.

## **Organizers Wanted**

In every section of the country, to secure members and form Chapters in towns where Chapters are not already organized. This is a position of dignity and responsibility that carries with it an excellent opportunity for large financial returns. Experienced business women are preferred. Applicants for the position must be League members. When writing, state what territory is wanted (giving name of city), how much time can be devoted, and what similar experience, if any, you have had. Address all communications to

> THE AMERICAN WOMAN'S LEAGUE, Field Organization Department,

> > University City, St. Louis, Mo.

(Page 23 in original publication)

#### Notice to Members

We are sending one copy of this, our first issue of The Pioneer, to each member of the American Woman's League. In some homes as many as six copies will be received, where in all probability one copy will suffice. We ask your cooperation in helping to save the League the cost of printing and mailing these duplicate copies.

Write at once, calling our attention to the number of copies received in your home. Give the name of each member receiving same and also inform us to which member of your family you wish The Pioneer addressed each month. Address your letter to R. U. Myers, in charge of circulation, of the Pioneer.

(Page 24 in original publication)

## DEPARTMENT OF THE INTERIOR By E. G. Lewis.

ONE of the departments of the League's New Republic which I believe is destined to play a part of great service to tens of thousands of members, is the Department of the Interior. The purpose of this department will be to bring about a system of co-operation between the members in rural districts and small towns, and the members in the large cities to which the families of the rural members ship their produce.

In each city Chapter, a committee will be formed to whom the members in the rural districts may send notice in advance of all shipments of produce with the name of the commission merchant to whom the shipment is made. It will be the business of this committee to have one of its members on hand when the shipment arrives, to examine its condition and see that the commission merchant acknowledges the true condition of the shipment, keeping an accurate record and reporting to the country Chapter or member; if necessary even following up the disposal of the product to ascertain the prices actually received, etc.

The report of the city Chapter to the rural member, or Chapter, will serve as a check on the commission merchant. The city Chapter will also advise all country members on its list of correspondents of the condition of the local market. For this service the country member will pay the

city Chapter a small commission. The small commission that the city Chapter would receive for its service would be saved to the country members a hundred times over.

The plans of this department, which is to be national in its scope, are now being matured, and one of the Regents will be placed at the head of the department as Secretary of the Interior.

E. G. LEWIS.

## THE VOLUNTEERS

THE President's own company is composed of those who, having completed their own memberships, volunteer in the service of the League as its standing army, ready at all times to respond to the President's call in any emergency. Those who enroll in this Honor Corps each sign a pledge to secure ten new members within two years. The ranks and orders of the League's standing army are as follows:

A member who secures five new members, is decorated with the Silver Emblem and becomes a member of the fourth rank in all promotions, special commissions and positions of honor and profit.

A member who secures ten new members is decorated with the Golden Emblem and becomes one of the third rank.

A member who secures twenty-five new members is decorated with the Diamond Sunburst Emblem and order of the second rank.

A member who secures one hundred new members is decorated with the Grand Cordon of Merit of the first rank and is thereafter entitled to a life annuity or pension for services rendered of \$5 per month as long as she lives. She may, however, continue to serve in the League's Legion of Honor until she has increased her life annuity to any amount she desires at the rate of \$5 additional per month for life for each 100 new members secured. These annuities will for the present be purchased from leading insurance companies. In event of death before 10 years the annuity of the member will be paid to her children until the youngest is of age.

No commissions will be allowed on members secured where they are to be credited on any rank or order of the Legion of Honor. Thus Organizers. Treasurers and Regents who are paid for their services either by salary or commission cannot compete for these Ranks and Orders, as they are for volunteer services rendered without other pay.

#### ENROLLMENT IN PRESIDENT'S OWN COMPANY

E. G. LEWIS, President American Woman's League, University City, Mo.		
I hereby pledge myself, within the limits of human possibilities, to secure and send to		
the League ten new members within two years of this date, at a rate of at least one new member each		
ten weeks.		
Date		
Member of Founder's Chapter No		

## CLASS "A" MAGAZINES

The magazines which give the League 50 per cent of their subscription price and also give it free advertising space in their columns are known as Class "A" magazines. All subscriptions which you send to the League for Class "A" magazines count on your membership for the full subscription price. The complete list of these Class "A" magazines is as follows:

### THE WOMAN'S NATIONAL WEEKLY The League's Official Publication containing all League News.

Per Year

#### ART.

Fine Arts Journal, Chicago, Ill. (monthly)	\$3.00
International Studio, New York City (monthly)	
Keramic Studio, Syracuse, N. Y.	
Palette and Bench, New York City (monthly)	
AUTOMOBILE.	
	¢1.00

Motor Era, Atlanta, Ga. (monthly)	\$1.00
Motor Field, Denver, Colo, (monthly)	1.00

### **BUSINESS AND COMMERCIAL.**

Advertising Advocate, New York, N. Y. (monthly)
Advertising World, Columbus, O. (monthly)
Banker and Investor, New York City (monthly)
Beach's Magazine of Business, Detroit, Mich. (monthly)
Opportunity, Chicago, Ill. (monthly)
Open Money Bag, Boston, Mass. (semi-monthly)1.00
Phonographic World, New York City (monthly)
Postal Service Magazine, Indianapolis, Ind. (monthly)
Progressive Stenographer, Baltimore, Md. (monthly)
Real Estate News, Chicago, Ill. (monthly)
Sheldon's Business Philosopher, I.ibertyville, Ill. (monthly)
Stenographer, Philadelphia, Pa. (monthly)
EDUCATIONAL.
American Educational Review, Chicago, Ill. (monthly)\$1.50
American Education, Albany, N. Y. (monthly)
Correct English, Chicago, Ill. (monthly)
Progressive Teacher, Nashville, Tenn. (monthly)
Westland Educator, Lisbon, N. D. (monthly)
EMBROIDERY AND NEEDLEWORK.
Home Needlework Magazine, Florence, Mass. (every other month)\$.75
Home Needlework Magazine, Florence, Mass. (every other month)\$.75 Modern Priscilla, Boston, Mass. (monthly)
Home Needlework Magazine, Florence, Mass. (every other month)\$.75 Modern Priscilla, Boston, Mass. (monthly)
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Home Needlework Magazine, Florence, Mass. (every other month)\$.75         Modern Priscilla, Boston, Mass. (monthly)
Home Needlework Magazine, Florence, Mass. (every other month)       \$.75         Modern Priscilla, Boston, Mass. (monthly)       .75         FARM AND POULTRY.       Campbell's Scientific Farmer, Lincoln, Neb. (monthly)       \$1.00         Live Stock Journal, Chicago, Ill. (weekly)       1.00         North Dakota Farmer, Lisbon, N. D. (monthly)       .50         Orchard & Farm, San Francisco, Cal. (monthly)       1.00         Pigeons, Peotone, Ill. (monthly)       1.00         Poultry, Peotone, Ill. (monthly)       .50         FICTION.       \$1.00
Home Needlework Magazine, Florence, Mass. (every other month)\$.75         Modern Priscilla, Boston, Mass. (monthly)
Home Needlework Magazine, Florence, Mass. (every other month)\$.75         Modern Priscilla, Boston, Mass. (monthly)
Home Needlework Magazine, Florence, Mass. (every other month)       \$.75         Modern Priscilla, Boston, Mass. (monthly)       .75         FARM AND POULTRY.       Campbell's Scientific Farmer, Lincoln, Neb. (monthly)       \$1.00         Live Stock Journal, Chicago, Ill. (weekly)       1.00         North Dakota Farmer, Lisbon, N. D. (monthly)       .50         Orchard & Farm, San Francisco, Cal. (monthly)       1.00         Pigeons, Peotone, Ill. (monthly)       1.00         Poultry, Peotone, Ill. (monthly)       .50         FICTION.       \$1.00         Black Cat, Boston, Mass. (monthly)       .50         Smart Set, New York City (monthly)       3.00         Young's Magazine, New York City (monthly)       1.50
Home Needlework Magazine, Florence, Mass. (every other month)\$.75         Modern Priscilla, Boston, Mass. (monthly)

## **INTERIOR DECORATION.**

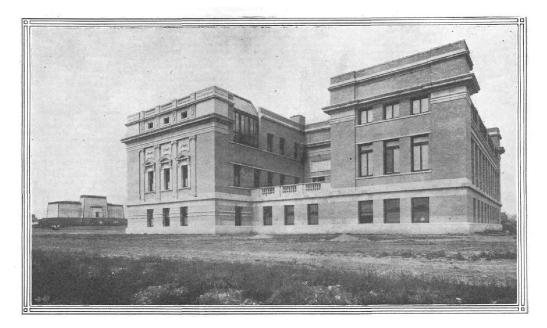
House Beautiful, Chicago, Ill. (monthly)	\$3.00
JUVENILE.	
American Boy, Detroit, Mich. (monthly)	\$1.00
Boys' Magazine, Smethport, Pa. (monthly)	1.00
Children's Magazine, Salem, Mass. (monthly)	1.00
Children's Star, Washington, D. C. (monthly)	1.50
Little Folks, Salem. Mass. (monthly)	1.00
Uncle Will's Magazine (Rotary), Lisbon, N. D. (monthly)	
LITERARY.	
American Home Journal, Dallas, Texas, (monthly)	\$1.00
Independent, New York City (weekly)	
Metropolitan, New York City (monthly)	
Pacific Monthly, Portland, Ore. (monthly)	
Pearson's Magazine, New York City (monthly)	
Review of Reviews, New York City (monthly)	
Saturday Times, Chicago, Ill. (weekly)	
Simmons Magazine, New York City (monthly)	
Sturm's Oklahoma Magazine, Oklahoma, City, Okla. (monthly)	
Sunset Magazine. San Francisco, Cal. (monthly)	
Travel Magazine, New York City (monthly)	
Watson's Magazine, Nashville, Tenn. (Monthly)	
World To-Day, Chicago, Ill. (monthly)	
MEDICAL.	
American Journal of Clinical Medicine, Chicago, Ill. (monthly)	\$2.00
Interstate Medical Journal, St. Louis, Mo. (monthly)	
Journal-Record of Medicine, Atlanta, Ga. (monthly)	
Lancet-Clinic, Cincinnati, O. (weekly)	
Medical Summary, Philadelphia, Pa. (monthly)	
MISCELLANEOUS.	1.00
Amateur Sportsman, New York City (monthly)	\$1.00
American City, New York City (monthly)	
Aquarius, Niagara Falls, N. Y. (bi-monthly)	
Columbus Medical Journal, Columbus, O. (monthly)	
Florida Review, Jacksonville, Fla. (monthly)	
Gateway, Detroit, Mich. (monthly)	
Health, New York City (monthly)	
Health-Culture, Passaic, N. J. (monthly)	
Life Line Magazine, Boston, Mass. (monthly)	
Music News, Chicago, Ill. (weekly)	
Nautilus, Holyoke, Mass. (monthly)	
New Amstel Magazine, Wilmington. Del. (monthly)	
Stellar Ray, Detroit, Mich. (monthly)	
Swastika Magazine, Denver, Colo. (monthly)	1.00
Vegetarian Magazine, Chicago, Ill. (monthly)	
Welcome News, Chicago, III. (monthly)	
Western Review, Chicago, III. (monthly)	
Western World, Denver, Colo. (monthly)	1.00

### NEWSPAPERS.

Daily Mining Record, Denver, Colo. (by mail)	
Woman's National Weekly, University City, Mo. (by mail)	
(POPULAR) TECHNICAL PUBLICATIONS	
Popular Electricity, Chicago, Ill. (monthly)	\$1.00
Technical World Magazine, Chicago, Ill. (monthly)	1.50
TRADE PUBLICATIONS.	
American Food Journal, Chicago, Ill. (monthly)	\$1.00
American Paint & Oil Dealer, St. Louis, Mo. (monthly)	1.00
Furniture Industry, Evansville, Ind. (monthly)	
Illustrated Milliner, New York City (monthly)	3.00
Inland Grocer, Cleveland, O. (monthly)	2.00
Modern Painter, Chicago, Ill. (monthly)	1.00
WOMEN'S PUBLICATIONS.	
American Motherhood, Cooperstown, N. Y. (monthly)	\$1.00
Cooking Club Magazine, Goshen, Ind. (monthly)	1.00
Everyday Housekeeping, Salem, Mass. (monthly)	
Housewife, New York City (monthly)	
L'Art de la Mode, New York City (monthly)	
Mothers' Magazine, Elgin, Ill. (monthly)	
Every Woman's Magazine, New York City (monthly)	
Pictorial Review, New York City (monthly)	1.00
Progressive Woman, Girard, Kan. (monthly)	
Table Talk, Cooperstown, N. Y. (monthly)	1.00
Woman Beautiful, Chicago, Ill. (monthly)	1.00
Woman's National Weekly, University City, Mo	

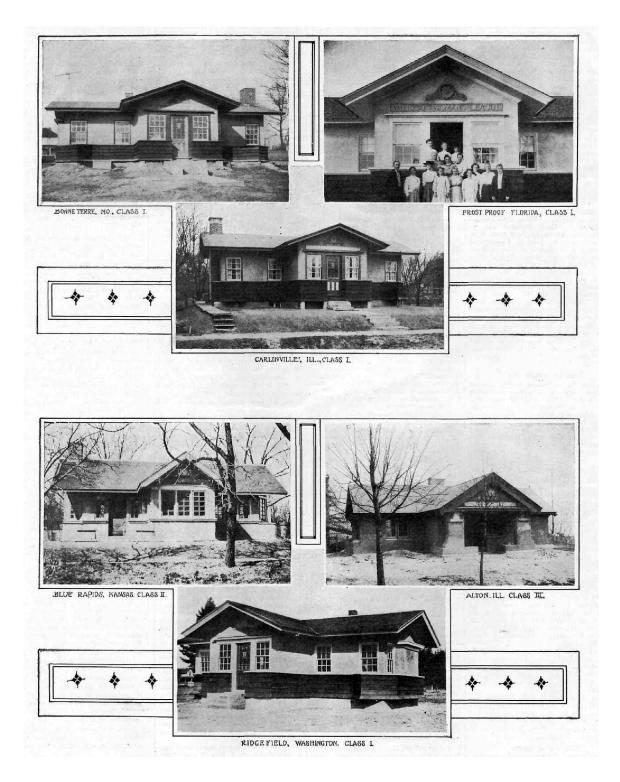
## ART ACADEMY OF THE PEOPLES UNIVERSITY

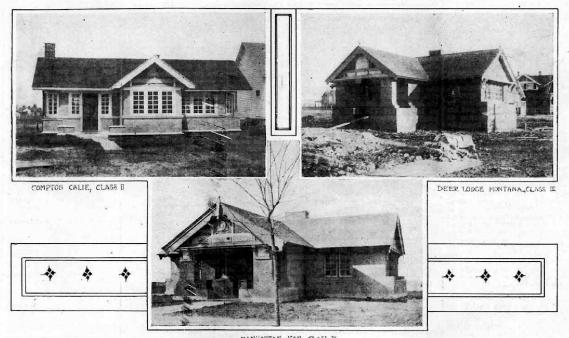
FRONT VIEW OF ART ACADEMY, UNIVERSITY CITY, MO. AMERICAN WOMAN'S LEAGUE



**REAR VIEW OF ART ACADEMY** 

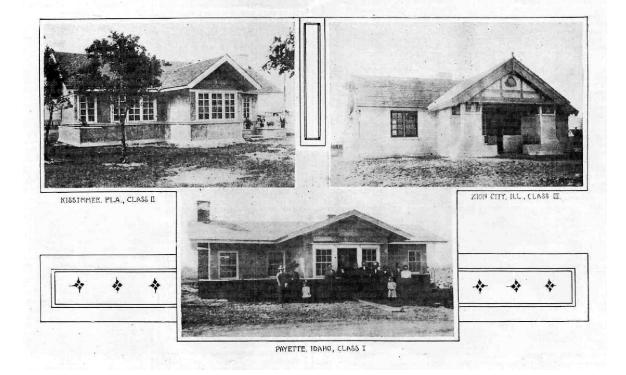
## NEW CHAPTER HOUSES



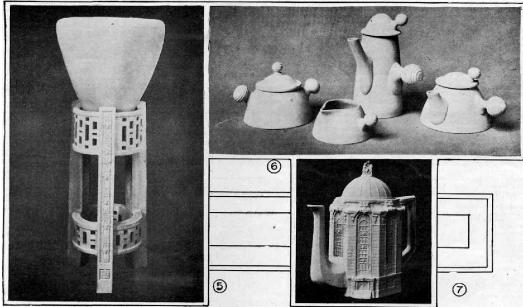


## **NEW CHAPTER HOUSES**

MANHATTAN KAN., CLASS IL

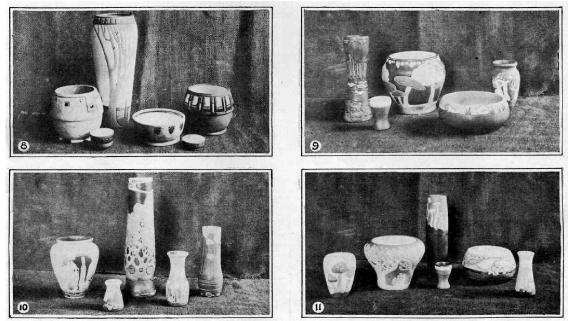


## ART PRODUCTS FOR WHICH ORDERS WILL BE FILLED POTTERY, BY F. H. RHEAD



NO. 5—Jardiniere and pedestal; JJardinerer 14 inches high and 12 inches in diameter; Pedestal 30 inches high. Price of both, \$50. Jardiniere alone, \$25.

NO. 6—Individual Tea, Coffee and Chocolate set. Prices left to right: Sugar Bowl, \$2; Cream Pitcher, \$1; Coffee Pot, \$2; Teapot, \$2. Hot Water Pot (not shown in illustration), \$1.50; Chocolate Pot (not shown in illustration), \$2. NO. 7—League Teapot, \$2.

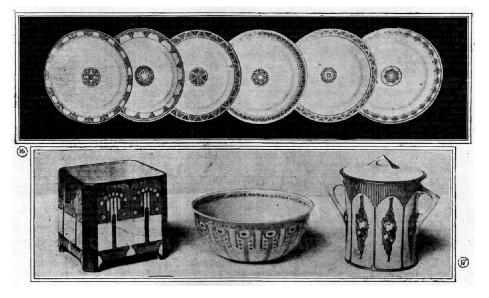


NOS. 8 to 11 are special pieces which range in price from \$1 to \$25 each.

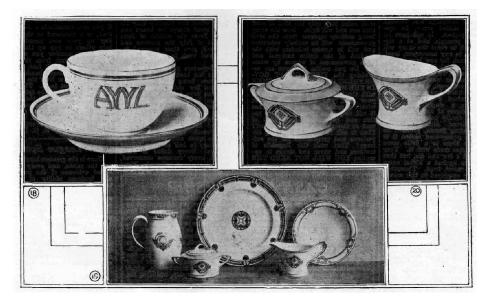
### SUBSCRIPTION CERTIFICATES ACCEPTED AT THEIR FACE VALUE IN PAYMENT FOR ART PRODUCTS

(Page 15 of original publication)

## ART PRODUCTS FOR WHICH ORDERS WILL BE FILLED DECORATED CHINA, KATHRYN E. CHERRY, INSTRUCTOR



NO.16—Salad or Dessert Plates in gold and touches of bright colors, Price, \$10 each. NO. 17—Left to right: Fernery in green and black, with green and browns, Price, \$10; Bowl in sea green and ivory, Price, \$15; Marmalade Jar in gold and black with yellow lusters, Price, \$12.



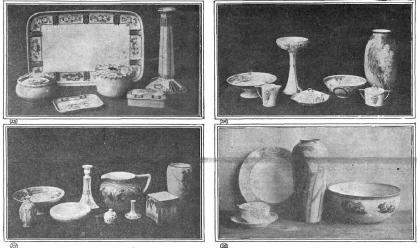
NO. 18—The American Woman's League cup and saucer, gold only, Price, \$2.50. NO. 19—Left to right: Cream and Sugar, gold and one color, Price, \$10; Plate gold and one color, Price \$10; Dish, gold and one color, Price, \$6; Pitcher, gold and one color, Price, \$8. NO. 20—Cream and Sugar, executed in gold, ivory, and sparkles of coalport green, Price, \$10.

#### SUBSCRIPTION CERTIFICATES ACCEPTED AT THEIR FACE VALUE IN PAYMENT FOR ART PRODUCTS.

## PRODUCTS FOR WHICH ORDERS WILL BE FILLED ART DECORATED CHINA, KATHRYN E. CHERRY, INSTRUCTOR



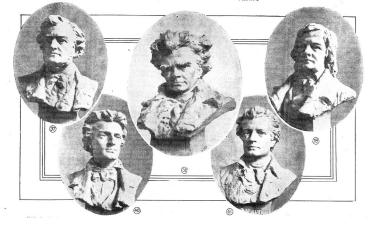
NO. 21 —Left to right: Vase, marrow motif, in yellow and green, Price, \$40; Cider Pitcher, pear motif, yellow and soft green, Price, \$30. NO. 22—Left to right: Vase in silver and black, Price. \$25; Tea Caddy in ivory and old blue, black outlining, Price, \$25; Service Plate in green, gold, and old blue, Price, \$20; Satsuma Bowl in dull greens and blues, Price, \$25. NO. 23— Coffee set in silver and old pink on an ivory background, Price, \$30. NO. 24—Left to right: Vase, hollyhock, old pink flowers on the top, ivory background, Price, \$20; Jardiniere in gold and black lusters, Price, \$30.



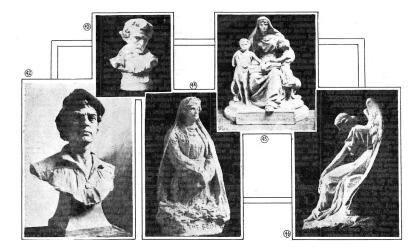
NO. 25 — Toilet set, hawthorne motif in green, gold, soft gray green tint and old ivory, Price, \$40. NO. 26— Left to right: Vase, wisteria, conventional, Price, \$40: Fruit Bowl, peacock, conventional, Price, \$25; Butter Dish, rose motif, conventional, Price, \$8; Compote, wild rose motif, Price, \$12; Fruit Dish, blackberries, treated semi-conventional, Price, \$10; Cream and Sugar Set, gold and green, Price, \$8. NO. 27—Right to left: A Vase, birds and grasses, treated in Japanese effect, Price, \$16; Fernery, landscape, in green and blues, Price, \$10; Water Pitcher, crab apple, conventionalized, \$10; Candle Stick, conventional, rose motif, Price, \$10; Nut Bowl, acorns, conventional, Price, \$15; Fruit Bowl, semiconventional, in colors, Price, \$15; Three small Satsuma Vases, conventional, flower motifs, Price, \$10. NO. 28—Right to left: Salad Bowl, landscape, conventional, Price, \$25; Vase, kingfisher, treated in blues and grays, Price, \$10; Cup and Saucer, delft blue, \$6; Plate, dogwood motif in gray and blue, \$5.

## SUBSCRIPTION CERTIFICATES ACCEPTED AT THEIR FACE VALUE IN PAYMENT FOR ART PRODUCTS.

## ART PRODUCTS FOR WHICH ORDERS WILL BE FILLED SCULPTURE, BY GEORGE JULIAN ZOLNAY

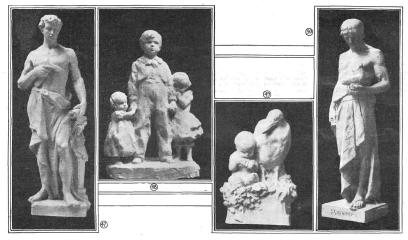


NOS. 37 38, 39, 40 and 41—Famous musicians by Zolnay. Left to right they are: Wagner (37), Beethoven (38), Schumann (39), Chopin (40), Mozart (41). These busts, in which the sculptor has so happily blended the physical and spiritual likeness of these Masters, hold and undisputed place in the estimation of the public and critics both in this country and Europe. Being of uniform size, they can be placed to advantage in pairs on the piano, mantel, or pedestals and will prove most appropriate ornaments to any musicians' home. Size of NOS. 37, 38, 39, -10 and 41, 11 inches. Price, \$6 each.

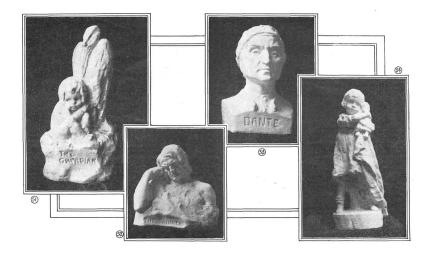


NO. 42—The Pioneer, by Zolnay—This is a reproduction of the heroic size bust crowning the Pioneer Fountain at Richmond, KY., The gift of Mr. D. R. Francis, Ex-Governor of Missouri, to his native town. Size, 14 inches. Price, \$6. NO. 43—Edgar Allan Poe—The original of this bust was made in bronze for the great rotunda of the University of Virginia. The Alma Mater of Poe. This bust has become the recognized standard portrait of Poe. It is reproduced in 5 sizes, of which the 7 (head only), 10, and 14-inch sizes are suitable for the home, while the two larger sizes are more appropriate for schools and public libraries. Size 7 in. high, \$3; 10 1-2 in. high, \$8; 14 in. high, \$12; 20 in. high, \$25; 30 in. high, \$75. NO. 44—The Bride, by Zolnay—It's very nature makes it a most appropriate wedding gift. Size, 8 1-4 inches, Price, \$4. NO. 45—"Woman's Mission"—This group, the design of which is the official emblem of the American Woman's League, allegorically represents the mother of mankind, portraying woman in the exercise of her highest function, that of educating, guiding, and protecting childhood. The group is reproduced in three different sizes, the two smaller sizes forming an appropriate ornament for a mantel or table, while the largest would constitute a superb piece for a chapter house. Prices, 6 inches high \$2; 13 1-2 inches high, \$8; 28 inches high, \$25. NO. 48—Winnie Davis Memorial—Reproduction from the original sketch for the memorial erected at Richmond, VA., by the Daughters of the Confederacy to the memory of Winnie Davis, youngest daughter of President Jefferson Davis. Size, 8 1-2 inches high, Price, \$3.

## ART PRODUCTS FOR WHICH ORDERS WILL BE FILLED STATUETTES, BY HONOR STUDENTS



NO. 47—"Architecture," by Miss Coonsman—This is a prize winning figure on the Art Building in which the young sculptor, an honor pupil of the Academy, has produced a work of great charm and artistic value. Size, 11 inches, Price, \$3. NO. 48—The Big Brother, by Miss Risque. Price, \$30. NO. 49—Peter Pan, by Miss Risque. Price, \$3. NO. 50—"Sculpture," by Miss Kiehl—Reproduction from the competitive sketch that won the commission for the statue placed on the top of the League's Art Academy. Size, 11 inches high; Price, \$3.



NO. 51—The Guardian, by Miss Risque, Price, \$1. NO. 52—The Thinker, by Olsen Stunwick, Price, \$2. NO. 53—"Dante" by Miss Coonsman. This miniature bust of the great Italian poet is an admirable piece of characterization and can find an appropriate place in any home. Size, 5 inches high; Price, \$1. NO. 54—The Treasure, by Miss Risque. Price, \$2.

#### SUBSCRIPTION CERTIFICATES ACCEPTED AT THEIR FACE VALUE IN PAYMENT FOR ART PRODUCTS